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*as of 12/1/2014

Young Bankers Annual Conference

March 6-8, 2015
The Boardwalk Inn
Isle of Palms, S.C.

“You really start to understand the value of the Bankers Association and what it does for the state when you get involved with Young Bankers. And you not only begin to understand the importance of the association to your company but to the industry as a whole. The Young Bankers Division really broadens your horizons.”

– F. Justin Strickland, President, Southern First Bank
Young Bankers Division Celebrating 60th Anniversary

Curts A. Tyner Sr., president and chief executive officer of Hartsville-based Heritage Community Bank, remembers well his first brush with the SCBA’s Young Bankers Division. It was 1975 and he was a student at the University of South Carolina. Tyner had been awarded a Young Bankers Division fellowship. The fellowship came with an invitation to the Young Bankers Conference from Division Chairman Leon Patterson.

“I wasn’t able to attend but I was very impressed that the chairman had taken the time to personally extend an invitation, so I sent him a letter thanking him,” said Tyner, who ended up landing an interview, and his first post-college job, with Patterson’s institution, The Palmetto Bank.

That was four decades ago, when the Division was still in its relative infancy, as 2015 marks the entity’s 60th anniversary.

Generations of up-and-coming South Carolina bankers have cut their teeth within the Young Bankers Division, working with leaders and future leaders while gaining insight into the financial services industry and the issues facing it.

“The relationships I made in the Young Bankers Division have been a blessing and a benefit to me, both personally and professionally,” said Henry S. Laffitte, executive vice president of Palmetto Bank and the 1980-81 division chairman. “I made some great friends who have given me some great advice over the years. They’ve really proven a wonderful resource and have helped me and my bank out many, many times.”

The Young Bankers Division is noted for several initiatives, including:

- A scholarship program highlighted by the YBD Golf Tournament and the S.C. Bankers School, which last year awarded nearly $40,000 to the children of employees of SCBA-member banks;
- Banking Careers 101, an annual event in which college students are brought together to learn about opportunities in banking;
- A Financial literacy program which taught 58,000 individuals during the past fiscal year; and
- The Young Bankers Conference, held annually each spring. This two-day event encourages peer interaction, offers educational opportunities and the chance to learn more about the Division.

Samuel L. Erwin, president and chief executive officer of The Palmetto Bank, said his involvement in the Young Bankers Division impacted his career in that it allowed him to be plugged into the industry on a statewide basis.

“My participation allowed me to work with leaders and future leaders in a way that I could not have otherwise,” he said. “My participation gave me great insight into the banking industry and the relevant issue of the day. It exposed me to the incredible importance of developing relationships with politicians on a state and national level and the role these politicians play in shaping the future of banking.”

Tynor said the division, both then and now, continues to serve the purpose it was designed for: Getting members more deeply involved in banking more quickly than they would have otherwise.

Glenn D. Buddin Jr., CEO of Blue Ridge Bank in Walhalla and chairman-elect of the Young Bankers Division, said the contacts he’s made in the division have proven invaluable.

“If I’ve got an HR issue or an operations issue, I can call on bankers across the state for solutions, and I’ll almost always get an answer,” Buddin said. “How else would you find out these sorts of things without hiring a consultant? There’s nothing like practical experience.”

Laffitte, who began his career in banking as a teen in the late 1950s, said those interested in getting involved in the Young Bankers Division should do so “wholeheartedly.”

“There are so many advantages to being involved with the Young Bankers Division,” he said. “The more you know and the more people you know, the better off you’re going to be in your career.”

The Boardwalk Inn at Wild Dunes, the site of the 2015 Young Bankers Conference.

Young Bankers Division

Past Chairman

Nathan A. Bishop, Jr.
J. Banks Scarborough Pee Dee State Bank, Timmonsville 1957-58
Albert S. Wylie The South State Bank of Columbia, Columbia 1958-59
W.W. Johnson, First Citizens Bank, and Trust, Greenwood 1959-60
J.T. Williams, Jr., The National Bank of S.C., Sumter 1960-61
Marion C. Gray, Fairfax Bank and Trust Company, Fairfax 1961-62
Phillip R. Holmes, Peoples National Bank, Greenville 1962-63
G.J. Sanders, Jr., Dorn National Bank, McCormick 1963-64
Mitchell Patton, The Belton Bank, Belton 1965-66
Lucius H. Weeks South Carolina National Bank, Greenwood 1966-67
Dan F. Laney, Jr., The Peoples Bank, Bishopville 1967-68
Charles A. Lafitte, Jr., Loan and Exchange Bank, Hampton 1969-70
C. Alex Speyve, Citizens and Southern National Bank of S.C., Conway 1970-71
Howard Elinck, The Bank of Clarendon, Manning 1971-72
Coleman O. Giles, First Citizens Bank, Charleston 1972-73
John C. Hankinson, Jr. South Carolina National Bank, Columbia 1973-74
L. Leon Patterson, The Palmetto Bank, Laurens 1974-75
Dempsey B. Hammonds First National Bank of S.C., Greenville 1975-76
Augustus Burgdorf, The County Bank, Greenwood 1976-77
J. Stannard Hurtleau South Carolina National Bank, Charleston 1977-78
Joel A. Smith, III, Bankers Trust of S.C., Columbia 1978-79
Henry S. Lafitte Carolina Commercial Bank, Allendale 1980-81
Douglas T. Yeates, Republic National Bank, Columbia 1981-82
Stephen L. Chrost, The Anchor Bank of Myrtle Beach, Myrtle Beach 1982-83
R. Alex Miller, South Carolina National Bank, Camden 1983-84

Past Chairman

Montague T. Laffitte, Palmetto State Bank, Bluffton 1984-85
Roger B. Whaley, Bankers Trust of S.C., Charleston 1985-86
John R. Perrill, South Carolina National Bank, Beaufort 1986-87
W. Basd Free, Jr., First National Bank, Bamberg 1987-88
David L. Morrow, NCNB South Carolina, Beaufort 1988-89
Richard L. Sellers, South Carolina National Bank, Anderson 1989-90
John S. Pickle First National Bank, Sumter 1990-91
Susan H. Armistead South Carolina National Bank, Charleston 1992-93
Daniel O. Cook, Jr. M.S. Bailey & Son, Bankers, Clinton 1994-95
L. Andrew Westbrook III, BB&T of S.C., Spartanburg 1995-96
John J. Moran, The Anchor Bank, Myrtle Beach 1996-97
Everette F. Kuh, Wachovia, Beaufort 1999-2000
F. Justin Strickland, Carolina First Bank, Columbia 2000-01
Cindy Pugh Pratt, Carolina First Bank, Lexington 2001-02
James A. Bennett, First Citizens Bank, Rock Hill 2002-03
Francis A. Townsend, III, Regions Bank of S.C., Aiken 2004-05
Edward W. McElroy, Jr., First Federal, Charleston 2005-06
Gray D. Clonts, Palmetto State Bank, Hampton 2006-07
Samuel L. Erwin Williamsburg First National Bank, Kingstree 2007-08
Community Resource Bank, Orangeburg 2008-09
Tyler B. Hudson, The National Bank of S.C., Columbia 2009-10
Kitty B. Payne First National Bank of the South, Spartanburg 2010-11
William L. Morrow Jr., First Citizens, Pawleys Island 2011-12
Jeffrey A. Paolucci, First Reliance Bank, Florence 2012-13
R. Montague Laffitte, III, SCBT, Columbia 2013-14
Marvin E. Robinson, Jr., Wells Fargo, Lexington 2014-15

*The Community Financial Institutions of South Carolina merged with the South Carolina Bankers Association in 1997.

CFISC Young Management Division*

Past Chairman

Thomas E. Suggs South Carolina Federal, Columbia 1988-89
Dwight Neese First Federal of SC, Greenville 1989-90
J. Edward Norris, III Plantation Federal, Pawleys Island 1990-91
William J. Cook United Savings Bank, Greenwood 1992-93

Denise Suddeth American Federal, Greenville 1993-94
George McMillan Pee Dee Federal, Mullins 1994-95
Kenneth J. Clair First Federal Savings & Loan, Charleston 1995-96
Arnold Zipper First Federal of SC, Walterboro 1996-97
George D. Clonts Peoples Federal S&D, Conway 1997*

*The Community Financial Institutions of South Carolina merged with the South Carolina Bankers Association in 1997.
SCBA Outstanding Young Banker

Past Recipients

James R. Fowler 1970 Capital Bank & Trust, Belton
Arthur M. Bjostrand, Jr. 1973 South Carolina National Bank, Columbia
John P. Bouchard 1974 Bankers Trust of S.C., Columbia
L. Leon Patterson 1975 The Palmetto Bank, Laurens
Paul F. Holcomb, Jr. 1976 South Carolina National Bank, Columbia
Henry S. Laffitte 1978 Carolina Commercial Bank, Allendale
Claude E. Surface, Jr. 1979 The Bank of Beaufort, Beaufort
Lloyd L. Hendricks 1980 Southern Bank & Trust Company, Columbia
Mason Y. Garrett 1981 Carolina National Bank, Easley
Joel A. Smith, III 1983 Bankers Trust of South Carolina, Columbia
Douglas T. Yeates 1984 Republic National Bank, Columbia
Stephen L. Chryst 1985 The Anchor Bank, Myrtle Beach
R. Charles Eldridge, Jr. 1986 South Carolina National Bank, Columbia
Mack L. Whittle, Jr. 1988 Carolina First Bank, Greenville
William C. Barker 1990 South Carolina National Bank, Columbia
John S. Poole 1991 NB&J National Bank of S.C., Spartanburg
W. Jennings Duncan 1992 The Conway National Bank, Conway

Fred L. Green, III 1994 The National Bank of S.C., Columbia
Sterling J.U. Lafitte 1995 The Exchange Bank, Eutaw
R. Thornewell Biggs, Jr. 1996 The County Bank, Greenwood
Michael C. Crapps 1997 First Community Bank, Lexington
James A. Bennett 1998 First Citizens Bank, Columbia
F. Justin Strickland 1999 Carolina First Bank, Columbia
Robert R. Hill, Jr. 2000 First National Bank, Orangeburg
L. Andrew Westbrook 2001 BB&T of South Carolina, Spartanburg
Peter M. Bristow 2002 First Citizens Bank, Columbia
James Barry Ham 2003 The Bank of Clarendon, Manning
W. Gerald Stevens 2004 Capitol Bank, Greenwood
Samuel L. Erwin 2005 Community Bancshares, Inc., Orangeburg
Edward McKenney, Jr. 2006 First Federal, Charleston
Kitty B. Payne 2007 First National Bank of the South, Spartanburg
Michael Edens 2008 The National Bank of S.C., Columbia
R. Scott Fyler 2009 South Atlantic Bank, Myrtle Beach
Gray L. Henderson 2010 Palmetto State Bank, Hampton
Tyler B. Hudson 2011 TUSC, Columbia
J. Holt Chetwood 2012 Wells Fargo, Columbia
Glenn D. Buddin, Jr. 2013 Blue Ridge Bank & Trust, Columbia
Kevin W. Lindler 2014 First Citizens, Columbia

Prayer Breakfast to Focus on Dangers of Complacency

Hampton United Methodist Church Minister Rev. E. Rossiter “Ross” Chellis will deliver the Prayer Breakfast talk during the 2015 Young Bankers Conference. Chellis will discuss the culture of complacency and the corrosive effect it has on faith, family and careers in a talk titled “Curbing Complacency,” set for 8 a.m., Saturday, March 7.

Chellis is a native of Summerville and earned his bachelor’s degree in political science and history from USC. After graduating from USC, Chellis earned a Master of Divinity from Duke Divinity School, part of Duke University. Upon graduating from Duke, Chellis took a staff position at Bethany United Methodist Church in Summerville, where he served as the director of student ministry.

In 2010, Chellis was appointed to the Hampton-Varnville charge. Chellis has served both Hampton United Methodist Church and Varnville United Methodist Church since 2010.

Chellis is married to Ginny Patterson and Chellis, a first-grade teacher, and they are the parents of 1-year-old James Edward Chellis.

Wild Dunens Golf Among Best in Southern United States

Wild Dunes is home to two of South Carolina’s best golf courses: The Links Course and Harbor Course, both designed by noted golf course architect Tom Fazio. The Young Bankers Conference golf outing is scheduled to begin at 1 p.m. on Saturday, March 7 on the Links Course.

Fazio, who began his career in golf course design with his family’s firm in Pennsylvania in the 1960s, struck out on his own in 1972, moving to Jupiter, Fla. Fazio has designed more than 120 courses and has more courses ranked among the top 10 in the United States than anyone else in the golf course design industry.

Individual honors include Best Modern Day Golf Course Architect, which he received from Golf Digest Magazine three times. In 1995, Fazio became only the second course architect to receive the highest recognition awarded by the Golf Course Superintendents Association of America: The Old Tom Morris Award.

The Links Course was among the first that Fazio developed and both The Links and Harbor Course and known for their challenging design and beautiful views.

‘A Night at the Races’ to Celebrate 60 Years of YB Division

Saturday night we will celebrate 60 years of the Young Bankers Division with “A Night at the Races!” Come dressed in your best bow ties and big hats, seersuckers! DJ Ross Brown will keep the action going with great music and sun dresses. The night will include six races. Each conference attendee will receive “funny money” and “clues” to bration not to miss!
**Friday, March 6**

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<th>Time</th>
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<tr>
<td>1:00-5:00 p.m.</td>
<td>Registration</td>
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<tr>
<td>3:00-5:00 p.m.</td>
<td>Afternoon Business Session</td>
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**Young Bankers Division Chairman’s Welcome**
Chad F. Westendorf
Young Bankers Division Chairman
Vice President
Palmetto State Bank
Hampton, SC

**SCBA Welcome**
Fred L. Green, III
President & Chief Executive Officer
South Carolina Bankers Association
Columbia, SC

**SCBA Chairman’s Welcome**
H. Blake Gibbons, Jr.
Chairman, South Carolina Bankers Association
President
The Citizens Bank
Orange Park, SC

**‘Economic Impact of the SC Ports Authority’**
John W. “Jack” Ellenberg
Senior Vice President
Economic Development & Projects
S.C. Ports Authority
Columbia, SC

Jack Ellenberg is a senior vice president with the South Carolina Ports Authority and is responsible for the recruitment and location of port-dependent projects as well as the expansion of port-user businesses across the state. Ellenberg also oversees the South Carolina Inland Port in Greer. He previously served as deputy secretary for new investment at the South Carolina Department of Commerce. He joined Commerce in 1996 and was responsible for leading the agency’s efforts in new investment, both foreign and domestic, and oversaw the daily activities of state offices in Europe and Asia. During his 15 years with the Commerce, he was responsible for recruiting more than $24 billion in new investment and more than 72,000 jobs to South Carolina. He has a vast knowledge of the aerospace and automotive industries, and represented the state in working with numerous companies such as Amazon, BMW, Boeing, 3M, Eastman Chemical, Daimler, Google Inc., Michelle, Honda, Fujifilm, 2F Group and Robert Bosch.

**‘People Do Matter: Driving Profitability, Efficiency and Profits through Happier Team Members’**
Note DaPore
President and Chief Executive Officer
PeopleMatter, Charleston, SC

If you get the right people on your team and really take the time to understand, connect with, and develop them ... you’ll get greater productivity, better customer service, a more positive workplace, higher sales, lower turnover and more repeat business. And that’s just the beginning, according to Nate DaPore, PeopleMatter president and CEO. Learn how PeopleMatter and companies nationwide are successful thanks to putting their team members first. DaPore will share how he grew PeopleMatter from a two-person operation to the largest provider of workforce management software for the service industry, with 45,000 locations nationwide on the PeopleMatter Platform. PeopleMatter is a workforce-management software company based in Charleston. Prior to starting PeopleMatter, DaPore was a principal at Battery Park Ventures focusing on investments in software companies in the healthcare and human resources space. Previous to Battery Park Ventures, he served as vice president of enterprise sales at Benefitfocus, helping to grow the company from its days as a startup to the largest employer-benefits-software company in the United States. DaPore sits on the boards of the Charleston Digital Corridor, Youth Entrepreneurship of South Carolina (YES Carolina) and the board of trustees of Hampden-Sydney College. He was a 2013 fellow for the American-Irish Foundation in Zurich, Switzerland, and was appointed Economic Ambassador of South Carolina by Gov. Nikki Haley in 2013. He is a private pilot, active in the Young Presidents’ Organization (YPO) and mentors entrepreneurs for 500 startups out of Mountain View, California.

6:15-7:15 p.m. Dinner on Your Own

**Saturday, March 7**

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<th>Time</th>
<th>Event</th>
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<tr>
<td>8:00-9:00 a.m.</td>
<td>Prayer Breakfast</td>
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<tr>
<td>8:15-9:00 a.m.</td>
<td>Continental Breakfast</td>
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<tr>
<td>9:15 a.m.-Noon</td>
<td>Second Business Session</td>
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**‘Curling Complacency’**
Rev. E. Rossiter “Ross” Cheills
Minister
Hampton United Methodist Church
Hampton, SC
(Prior Registration required)

**‘Growing Your Customer Base Through Technology’**
Robert M. ‘Bob’ Long
Senior Vice President
Vanvit
Highland Ranch, CO

With nearly 20 years’ experience in the payments-processing industry, Long joined Vanvit in March of 2010 as senior vice president of Financial Institution Services. Long is responsible for new-business development, strategic industry alliances and partnership management for specific industry resellers. He has also worked for First Data Corp., Colorado National Bank and Rocky Mountain BankCard. Long is a graduate of the University of the Pacific.

**‘The Need For Financial Literacy in S.C.’**
Cathy Jones-Stork
Education Associate, Office of Instructional Practices and Evaluations, Division of School Effectiveness, SC Department of Education
Columbia, SC

Cathy Jones-Stork joined the S.C. Department of Education in 1999. Her responsibilities include review, revision and adoption of academic standards for all content areas in addition to developing and delivering professional development. She also serves as the staff liaison to the Financial Literacy Board of Trustees chaired by the state superintendent of education. Jones-Stork graduated from USC with a degree in marketing and later received a Masters of Education from Converse College.