

The logo for Elliott Davis, featuring the name in white lowercase letters on an orange rectangular background.

South Carolina Bankers School  
July 16, 2026

# Understanding Bank Financial Statements

Lauren Nilan, CPA  
Principal

1



## Learning Objectives

- Better understand balance sheet and income statement components
- Connect balance sheet segments with income statement impacts
- Understand risks associated with each category
- Recognize important financial ratios & metrics
- Relate key financial concepts and data to planning and managing a bank
- Be prepared for Bank Sim in Year 3!

The Elliott Davis logo, consisting of a blue circular icon with a stylized 'e' followed by the text 'elliott davis' in a sans-serif font.

2

## The Balance Sheet

$$\text{Assets} = \text{Liabilities} + \text{Equity}$$



elliott davis

3

## Newton's Third Law of Motion

- Physics: Every action has an equal & opposite reaction
- Accounting: Every debit has an equal & opposite credit
  - Sum of debits will always equal the sum of credits
  - The balance sheet will always balance (Assets = Liabilities + Equity)



elliott davis

4

| B01 -- Balance Sheet, as of<br>12/31/29 Start Bank |        |                               |          | Bank S1             |          |          |  |
|----------------------------------------------------|--------|-------------------------------|----------|---------------------|----------|----------|--|
| 4                                                  |        |                               |          |                     |          |          |  |
| Qtr.                                               | YTD    | Assets                        | 12/31/29 | For Quarters Ending | 06/30/29 | 03/31/29 |  |
|                                                    |        |                               |          | 09/30/29            |          |          |  |
| 34.9                                               | 34.9   | Cash Items                    | 38,162   | 35,842              | 33,729   | 31,740   |  |
| 22.2                                               | 22.2   | Fed Funds Sold                | 0.000    | 0.000               | 0.000    | 8.611    |  |
| 73.4                                               | 73.4   | Securities                    | 64,843   | 75,386              | 76,109   | 77,392   |  |
| 552.5                                              | 552.5  | Loans (Net)                   | 624,280  | 564,919             | 531,880  | 488,791  |  |
| 179.8                                              | 179.8  | Business                      | 217,663  | 188,539             | 162,549  | 150,465  |  |
| 287.6                                              | 287.6  | Real Estate                   | 310,068  | 293,671             | 287,899  | 258,578  |  |
| 90.7                                               | 90.7   | Consumer                      | 102,856  | 88,415              | 86,805   | 84,686   |  |
| 0.0                                                | 0.0    | Other                         | 0.000    | 0.000               | 0.000    | 0.000    |  |
| -5.6                                               | -5.6   | Loan Loss Reserve             | -6,306   | -5,706              | -5,373   | -4,937   |  |
| 15.5                                               | 15.5   | Premises                      | 15,462   | 15,458              | 15,454   | 15,451   |  |
| 33.2                                               | 33.2   | Other Assets                  | 34,386   | 32,899              | 31,534   | 29,666   |  |
| 710.6                                              | 710.6  | Total Assets                  | 777,133  | 724,503             | 688,706  | 651,952  |  |
| 623.6                                              | 623.6  | Liabilities and Equity        | 777,133  | 724,503             | 688,706  | 651,952  |  |
| 143.2                                              | 143.2  | Total Deposits                | 671,270  | 638,494             | 606,605  | 578,068  |  |
| 226.0                                              | 226.0  | Checking Accounts             | 158,938  | 147,942             | 137,812  | 128,267  |  |
| 217.7                                              | 217.7  | Savings Accounts              | 241,252  | 229,933             | 220,872  | 211,932  |  |
| 36.6                                               | 36.6   | Retail Time Accounts          | 233,944  | 223,815             | 211,447  | 201,721  |  |
|                                                    |        | Corporate CDs                 | 37,137   | 36,804              | 36,474   | 36,147   |  |
| 11.8                                               | 11.8   | Borrowed Funds                | 29,221   |                     |          |          |  |
| 10.354                                             | 10.354 | 0.000                         |          |                     |          |          |  |
| 0.0                                                | 0.0    | Repurchase Agreements         | 0.000    | 0.000               | 0.000    | 0.000    |  |
| 11.8                                               | 11.8   | Fed Funds Purchased           | 29,221   | 10,354              | 7,494    | 0.000    |  |
| 0.0                                                | 0.0    | FHLS Borrowing                | 0.000    | 0.000               | 0.000    | 0.000    |  |
| 26.7                                               | 26.7   | Other Liabilities             | 29,017   | 27,358              | 26,003   | 24,426   |  |
| 0.0                                                | 0.0    | Subordinated Debentures       | 0.000    | 0.000               | 0.000    | 0.000    |  |
| 48.5                                               | 48.5   | Owners Equity                 | 47,625   | 48,297              | 48,603   | 49,458   |  |
| 710.6                                              | 710.6  | Total Liab & Equity           | 777,133  | 724,503             | 688,706  | 651,952  |  |
| 1.78                                               | 1.78   | Net Liquid Assets / Assets    | -1.20    | 2.69                | 1.78     | 4.33     |  |
| 88.59                                              | 88.59  | Loans / Deposits              | 93.00    | 88.48               | 87.68    | 84.56    |  |
| 94.12                                              | 94.12  | Loans / Core Deposits         | 98.45    | 93.59               | 93.29    | 90.20    |  |
| 0.65                                               | 0.65   | Non-Performing Loans / Loans  | 0.62     | 0.65                | 0.68     | 0.64     |  |
| 0.38                                               | 0.38   | Charge-offs / Average Loans   | 0.38     | 0.42                | 0.42     | 0.29     |  |
| 88.39                                              | 88.39  | Earning Asset / Total Assets  | 88.68    | 88.38               | 88.28    | 88.17    |  |
| 82.60                                              | 82.60  | Core Deposits / Total Assets  | 81.60    | 83.05               | 82.78    | 83.12    |  |
| 79.69                                              | 79.69  | Int Bear Liab / Total Assets  | 81.09    | 79.98               | 79.21    | 78.21    |  |
| 1.66                                               | 1.66   | Borrowed Funds / Total Assets | 3.76     | 1.43                | 1.09     | 0.00     |  |
| 24.26                                              | 24.26  | Fed Funds Purch / Tot Capital | 61.36    | 21.44               | 15.42    | 0.00     |  |
| 6.82                                               | 6.82   | Owners Equity / Total Assets  | 6.13     | 6.67                | 7.06     | 7.59     |  |
| Balance Sheet as of 12/31/29 Bank S1               |        |                               |          | B01                 |          |          |  |
|                                                    |        |                               |          | Page 2              |          |          |  |



5

## Exhibit 1 - Bank Assets

### Balance Sheet Information for SCBS Bank Balances (In Thousands)

| Assets            | Year Ended<br>12/31/20X2 | % of Total<br>Assets |
|-------------------|--------------------------|----------------------|
| Cash Items        | \$ 38,162                | 4.91%                |
| Fed Funds Sold    | -                        | 0.00%                |
| Securities        | 64,843                   | 8.34%                |
| Loans (Net)       |                          |                      |
| Business          | 217,663                  | 28.01%               |
| Real Estate       | 310,068                  | 39.90%               |
| Consumer          | 102,855                  | 13.24%               |
| Other             | -                        | 0.00%                |
| Loan Loss Reserve | (6,306)                  | -0.81%               |
| Loans (Net)       | 624,280                  | 80.33%               |
| Premises          | 15,462                   | 1.99%                |
| Other Assets      | 34,386                   | 4.42%                |
| Total assets      | \$ 777,133               | 100%                 |



6

## Cash & Cash Equivalents

- Vault Cash
- Correspondent bank accounts
- Reserve cash (at Fed)
- Fed Funds sold
- Securities purchased under agreements to resell (Repos)



elliott davis

7

## Yields on Earning Assets

|                                 | For the Years Ended December 31, |                        |              |                 |                        |              |
|---------------------------------|----------------------------------|------------------------|--------------|-----------------|------------------------|--------------|
|                                 | Average Balance                  | 2025 Interest and Fees | Yield / Rate | Average Balance | 2024 Interest and Fees | Yield / Rate |
| <i>(dollars in thousands)</i>   |                                  |                        |              |                 |                        |              |
| <b>Earning Assets:</b>          |                                  |                        |              |                 |                        |              |
| Cash and due from banks         | \$ 21,449                        | \$ 484                 | 2.26 %       | \$ 20,546       | \$ 534                 | 2.60 %       |
| Federal funds sold              | 66,287                           | 2,901                  | 4.38         | 69,490          | 3,751                  | 5.40         |
| Investment securities           | 338,498                          | 15,534                 | 4.59         | 352,681         | 16,046                 | 4.55         |
| Loans:                          |                                  |                        |              |                 |                        |              |
| Loans held for sale             | 167,670                          | 13,308                 | 7.94         | 123,310         | 10,272                 | 8.33         |
| Gross loans held for investment | 1,511,831                        | 95,486                 | 6.32         | 1,418,022       | 93,046                 | 6.56         |
| Total earning assets            | 2,105,735                        | 127,713                | 6.07         | 1,984,049       | 123,649                | 6.23         |
| Noninterest-earning assets      | 100,807                          |                        |              | 103,204         |                        |              |
| Total assets                    | \$ 2,206,542                     |                        |              | \$ 2,087,253    |                        |              |

elliott davis

8

# Bank Assets

**Balance Sheet Information for SCBS Bank**  
Balances (In Thousands)

Exhibit 1

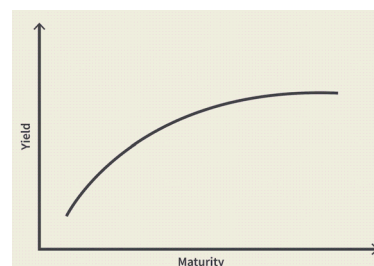
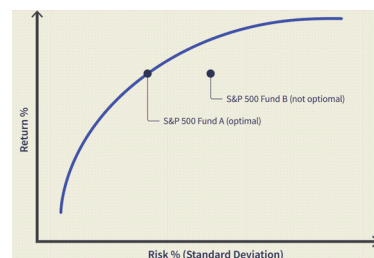
| Assets              | Year Ended<br>12/31/20X2 | % of Total<br>Assets |
|---------------------|--------------------------|----------------------|
| Cash Items          | \$ 38,162                | 4.91%                |
| Fed Funds Sold      | -                        | 0.00%                |
| <b>Securities</b>   | <b>64,843</b>            | <b>8.34%</b>         |
| Loans (Net)         |                          |                      |
| Business            | 217,663                  | 28.01%               |
| Real Estate         | 310,068                  | 39.90%               |
| Consumer            | 102,855                  | 13.24%               |
| Other               | -                        | 0.00%                |
| Loan Loss Reserve   | (6,306)                  | -0.81%               |
| Loans (Net)         | 624,280                  | 80.33%               |
| Premises            | 15,462                   | 1.99%                |
| Other Assets        | 34,386                   | 4.42%                |
| <b>Total assets</b> | <b>\$ 777,133</b>        | <b>100%</b>          |

elliott davis

9

## Investment Securities

- Primarily used for liquidity
- Better yield than cash equivalents
- Yield varies by risk:
  - Treasuries
  - Agencies (i.e. Fannie and Freddie MBS)
  - Municipals – favorable tax treatment
  - Other (i.e. FHLB stock)
- Yield varies by duration



elliott davis

10

## Yields on Earning Assets

|                                 | For the Years Ended December 31, |                   |              |                 |                   |              |
|---------------------------------|----------------------------------|-------------------|--------------|-----------------|-------------------|--------------|
|                                 | 2025                             |                   |              | 2024            |                   |              |
| (dollars in thousands)          | Average Balance                  | Interest and Fees | Yield / Rate | Average Balance | Interest and Fees | Yield / Rate |
| <b>Earning Assets:</b>          |                                  |                   |              |                 |                   |              |
| Cash and due from banks         | \$ 21,449                        | \$ 484            | 2.26 %       | \$ 20,546       | \$ 534            | 2.60 %       |
| Federal funds sold              | 66,287                           | 2,901             | 4.38         | 69,490          | 3,751             | 5.40         |
| Investment securities           | 338,498                          | 15,534            | 4.59         | 352,681         | 16,046            | 4.55         |
| Loans:                          |                                  |                   |              |                 |                   |              |
| Loans held for sale             | 167,670                          | 13,308            | 7.94         | 123,310         | 10,272            | 8.33         |
| Gross loans held for investment | 1,511,831                        | 95,486            | 6.32         | 1,418,022       | 93,046            | 6.56         |
| Total earning assets            | 2,105,735                        | 127,713           | 6.07         | 1,984,049       | 123,649           | 6.23         |
| Noninterest-earning assets      | 100,807                          |                   |              | 103,204         |                   |              |
| Total assets                    | \$ 2,206,542                     |                   |              | \$ 2,087,253    |                   |              |



11

## Investment Yields by Duration

| (dollars in thousands)              | As of December 31, 2025 |                        |                                       |                        |                                        |                        |                     |                        |
|-------------------------------------|-------------------------|------------------------|---------------------------------------|------------------------|----------------------------------------|------------------------|---------------------|------------------------|
|                                     | Due in One Year or Less |                        | Due after One Year Through Five Years |                        | Due after Five Years Through Ten Years |                        | Due after Ten Years |                        |
|                                     | Amortized Cost          | Weighted Average Yield | Amortized Cost                        | Weighted Average Yield | Amortized Cost                         | Weighted Average Yield | Amortized Cost      | Weighted Average Yield |
| U.S. Treasuries                     | \$ 4,997                | 0.98 %                 | \$ 999                                | 1.28 %                 | \$ -                                   | - %                    | \$ -                | - %                    |
| Municipal obligations               | -                       | -                      | 8,328                                 | 1.89                   | 29,144                                 | 2.14                   | 27,406              | 2.91                   |
| Mortgage-backed securities          | 892                     | 3.12                   | 28,893                                | 2.98                   | 13,138                                 | 3.99                   | 145,586             | 3.50                   |
| Asset-backed securities             | -                       | -                      | -                                     | -                      | 11,268                                 | 5.22                   | 15,629              | 5.53                   |
| Corporate debt securities           | -                       | -                      | 16,196                                | 7.34                   | 39,840                                 | 6.24                   | 3,043               | 5.58                   |
| Total available for sale securities | \$ 5,889                | 1.30 %                 | \$ 54,416                             | 4.08 %                 | \$ 93,390                              | 4.53 %                 | \$ 191,664          | 3.61 %                 |

Increasing yield




12

# Bank Assets

## Balance Sheet Information for SCBS Bank

Balances (In Thousands)

| Assets              | Year Ended<br>12/31/20X2 | % of Total<br>Assets |
|---------------------|--------------------------|----------------------|
| Cash Items          | \$ 38,162                | 4.91%                |
| Fed Funds Sold      | -                        | 0.00%                |
| Securities          | 64,843                   | 8.34%                |
| Loans (Net)         |                          |                      |
| Business            | 217,663                  | 28.01%               |
| Real Estate         | 310,068                  | 39.90%               |
| Consumer            | 102,855                  | 13.24%               |
| Other               | -                        | 0.00%                |
| Loan Loss Reserve   | (6,306)                  | -0.81%               |
| Loans (Net)         | 624,280                  | 80.33%               |
| Premises            | 15,462                   | 1.99%                |
| Other Assets        | 34,386                   | 4.42%                |
| <b>Total assets</b> | <b>\$ 777,133</b>        | <b>100%</b>          |

elliott davis

13

## Loans

- Loan Types:
  - Business/ Commercial and Industrial Loans (C&I)
  - Real Estate Loans
    - Commercial (owner occupied and non-owner occupied) (300%)
    - Acquisition Development Construction (100%)
    - Consumer
  - Consumer Loans
  - Other Loans
- Allowance for Credit Losses (contra asset)

elliott davis

14

## Yields on Earning Assets

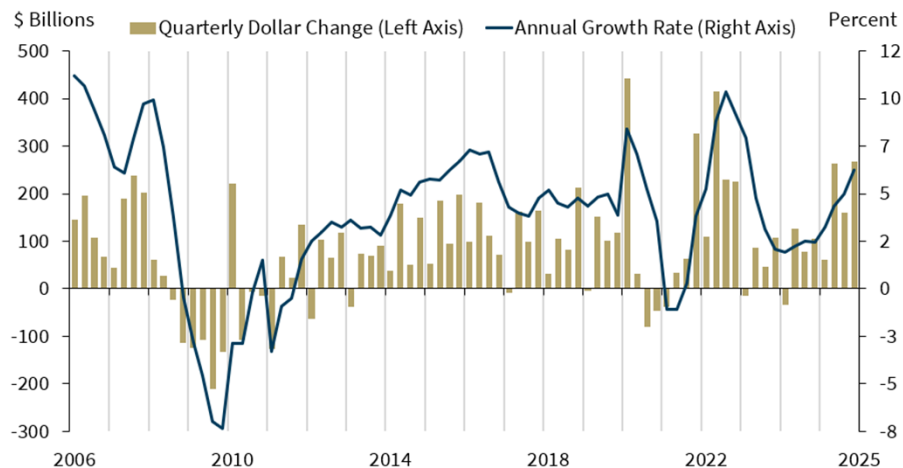
|                                 | For the Years Ended December 31, |                        |              |                 |                        |              |
|---------------------------------|----------------------------------|------------------------|--------------|-----------------|------------------------|--------------|
|                                 | Average Balance                  | 2025 Interest and Fees | Yield / Rate | Average Balance | 2024 Interest and Fees | Yield / Rate |
| <i>(dollars in thousands)</i>   |                                  |                        |              |                 |                        |              |
| <b>Earning Assets:</b>          |                                  |                        |              |                 |                        |              |
| Cash and due from banks         | \$ 21,449                        | \$ 484                 | 2.26 %       | \$ 20,546       | \$ 534                 | 2.60 %       |
| Federal funds sold              | 66,287                           | 2,901                  | 4.38         | 69,490          | 3,751                  | 5.40         |
| Investment securities           | 338,498                          | 15,534                 | 4.59         | 352,681         | 16,046                 | 4.55         |
| <b>Loans:</b>                   |                                  |                        |              |                 |                        |              |
| Loans held for sale             | 167,670                          | 13,308                 | 7.94         | 123,310         | 10,272                 | 8.33         |
| Gross loans held for investment | 1,511,831                        | 95,486                 | 6.32         | 1,418,022       | 93,046                 | 6.56         |
| Total earning assets            | 2,105,735                        | 127,713                | 6.07         | 1,984,049       | 123,649                | 6.23         |
| Noninterest-earning assets      | 100,807                          |                        |              | 103,204         |                        |              |
| Total assets                    | \$ 2,206,542                     |                        |              | \$ 2,087,253    |                        |              |

elliott davis

15

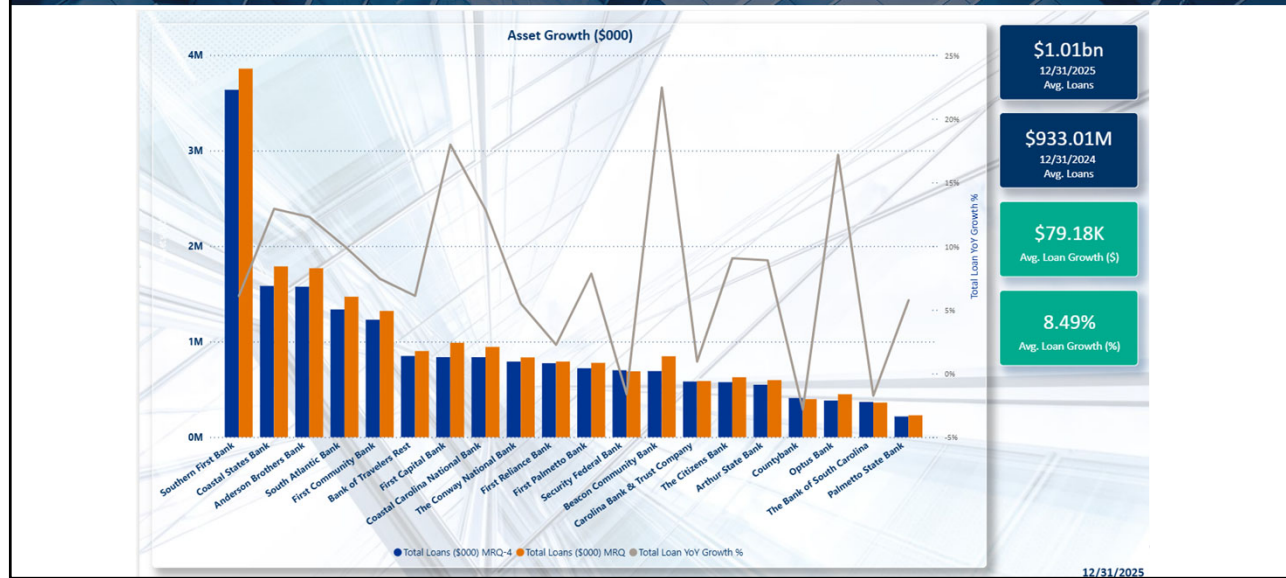
## US Banks Loan Growth

Quarterly Change in Loan Balances



16

## SC Banks Loan Growth



17

## SC Banks Loans to Assets Levels

| Bank Name                      | City               | Total Assets<br>12/31/2025 | Total Loans<br>12/31/2025 | Loans to<br>Assets % |
|--------------------------------|--------------------|----------------------------|---------------------------|----------------------|
| SECURITY FEDERAL BANK          | AIKEN              | 1,551,930.00               | 686,584.00                | 44.24%               |
| CITIZENS BANK, THE             | OLANTA             | 1,103,926.00               | 627,898.00                | 56.88%               |
| COASTAL STATES BANK            | HILTON HEAD ISLAND | 2,304,649.00               | 1,617,315.00              | 70.18%               |
| BEACON COMMUNITY BANK          | MOUNT PLEASANT     | 964,035.00                 | 845,785.00                | 87.73%               |
| COASTAL CAROLINA NATIONAL BANK | MYRTLE BEACH       | 1,277,669.00               | 944,842.00                | 73.95%               |
| SOUTH ATLANTIC BANK            | MYRTLE BEACH       | 1,916,599.00               | 1,463,421.00              | 76.36%               |
| FIRST COMMUNITY BANK           | LEXINGTON          | 2,057,446.00               | 1,311,019.00              | 63.72%               |
| OPTUS BANK                     | COLUMBIA           | 777,905.00                 | 449,885.00                | 57.83%               |
| FIRST CAPITAL BANK             | CHARLESTON         | 1,139,207.00               | 988,602.00                | 86.78%               |
| SOUTHERN FIRST BANK            | GREENVILLE         | 4,406,861.00               | 3,847,081.00              | 87.30%               |
| FIRST RELIANCE BANK            | FLORENCE           | 1,091,534.00               | 779,898.00                | 71.45%               |
| BANK OF TRAVELERS REST         | TRAVELERS REST     | 1,555,193.00               | 901,349.00                | 57.96%               |
| ARTHUR STATE BANK              | UNION              | 814,415.00                 | 597,987.00                | 73.43%               |
| FIRST PALMETTO BANK            | CAMDEN             | 1,056,466.00               | 776,448.00                | 73.49%               |
| CONWAY NATIONAL BANK, THE      | CONWAY             | 1,948,354.00               | 835,422.00                | 42.88%               |
| CAROLINA BANK & TRUST COMPANY  | LAMAR              | 886,375.00                 | 588,349.00                | 66.38%               |
| BANK OF SOUTH CAROLINA, THE    | CHARLESTON         | 576,238.00                 | 361,060.00                | 62.66%               |
| COUNTYBANK                     | GREENWOOD          | 729,554.00                 | 387,762.00                | 53.15%               |
| PALMETTO STATE BANK            | HAMPTON            | 621,887.00                 | 229,550.00                | 36.91%               |
| ANDERSON BROTHERS BANK         | MULLINS            | 2,207,970.00               | 1,767,794.00              | 80.06%               |

|          |              |              |        |
|----------|--------------|--------------|--------|
| Minimum: | 576,238.00   | 229,550.00   | 36.91% |
| Median:  | 1,121,566.50 | 807,660.00   | 68.28% |
| Average: | 1,449,410.65 | 1,000,402.55 | 66.17% |
| Maximum: | 4,406,861.00 | 3,847,081.00 | 87.73% |

18

## Yields on Earning Assets

|                                 | For the Years Ended December 31, |                   |              |                 |                   |              |
|---------------------------------|----------------------------------|-------------------|--------------|-----------------|-------------------|--------------|
|                                 | 2025                             |                   |              | 2024            |                   |              |
| (dollars in thousands)          | Average Balance                  | Interest and Fees | Yield / Rate | Average Balance | Interest and Fees | Yield / Rate |
| <b>Earning Assets:</b>          |                                  |                   |              |                 |                   |              |
| Cash and due from banks         | \$ 21,449                        | \$ 484            | 2.26 %       | \$ 20,546       | \$ 534            | 2.60 %       |
| Federal funds sold              | 66,287                           | 2,901             | 4.38         | 69,490          | 3,751             | 5.40         |
| Investment securities           | 338,498                          | 15,534            | 4.59         | 352,681         | 16,046            | 4.55         |
| <b>Loans:</b>                   |                                  |                   |              |                 |                   |              |
| Loans held for sale             | 167,670                          | 13,308            | 7.94         | 123,310         | 10,272            | 8.33         |
| Gross loans held for investment | 1,511,831                        | 95,486            | 6.32         | 1,418,022       | 93,046            | 6.56         |
| Total earning assets            | 2,105,735                        | 127,713           | 6.07         | 1,984,049       | 123,649           | 6.23         |
| Noninterest-earning assets      | 100,807                          |                   |              | 103,204         |                   |              |
| Total assets                    | \$ 2,206,542                     |                   |              | \$ 2,087,253    |                   |              |

95% earning assets!



19

## Bank Assets

**Balance Sheet Information for SCBS Bank**  
Balances (In Thousands)

| Assets            | Year Ended<br>12/31/20X2 | % of Total<br>Assets |
|-------------------|--------------------------|----------------------|
| Cash Items        | \$ 38,162                | 4.91%                |
| Fed Funds Sold    | -                        | 0.00%                |
| Securities        | 64,843                   | 8.34%                |
| Loans (Net)       |                          |                      |
| Business          | 217,663                  | 28.01%               |
| Real Estate       | 310,068                  | 39.90%               |
| Consumer          | 102,855                  | 13.24%               |
| Other             | -                        | 0.00%                |
| Loan Loss Reserve | (6,306)                  | -0.81%               |
| Loans (Net)       | 624,280                  | 80.33%               |
| Premises          | 15,462                   | 1.99%                |
| Other Assets      | 34,386                   | 4.42%                |
| Total assets      | \$ 777,133               | 100%                 |



20

## Bank Liabilities & Equity

### Liabilities & Equity

|                            |            |        |
|----------------------------|------------|--------|
| Total deposits             |            |        |
| Checking Accounts          | \$ 158,938 | 20.45% |
| Savings Accounts           | 241,252    | 31.04% |
| Retail Time Accounts       | 233,943    | 30.10% |
| Corporate CDs              | 37,137     | 4.78%  |
| Total deposits             | 671,270    | 86.38% |
| Borrowed Funds             |            |        |
| Repurchase Agreements      | -          | 0.00%  |
| Fed Funds Purchased        | 29,221     | 3.76%  |
| FHLB Borrowings            | -          | 0.00%  |
| Other Liabilities          | 29,017     | 3.73%  |
| Subordinated Debentures    | 0          | 0.00%  |
| Total liabilities          | 729,508    | 93.87% |
| Owners Equity              | 47,625     | 6.13%  |
| Total Liabilities & Equity | \$ 777,133 | 100%   |

 **elliott davis**

21

## Deposits

- Transaction Accounts (Core Deposits)
  - Noninterest-bearing or demand deposits
  - Interest-bearing
- Savings & Money Market Deposit Accounts
- Time Deposits
  - Retail
  - Large or Jumbo (>\$250,000)
  - Brokered deposits (Corporate CDs)
    - Must be well capitalized to access
  - CDARS & ICS via IntraFi Network

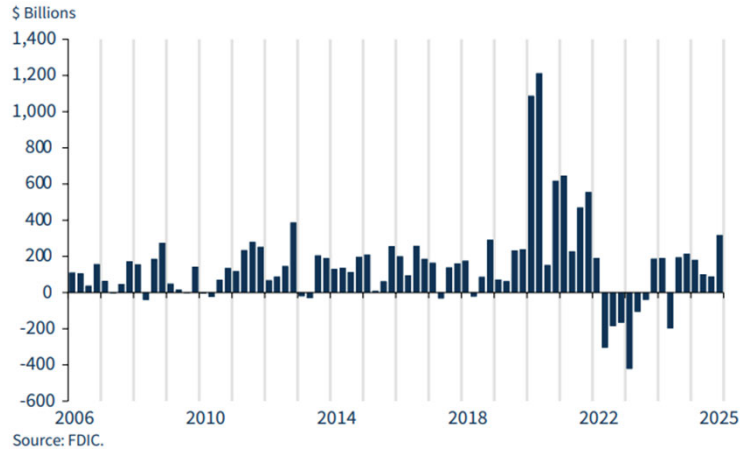
 **elliott davis**

22

# US Banks Deposit Trends

## Quarterly Change in Domestic Deposits

All FDIC-Insured Institutions



elliott davis

23

# Cost of Deposits

|                                           | For the Years Ended December 31, |                        |               |                     |                        |               |
|-------------------------------------------|----------------------------------|------------------------|---------------|---------------------|------------------------|---------------|
|                                           | Average Balance                  | 2025 Interest and Fees | Yield / Rate  | Average Balance     | 2024 Interest and Fees | Yield / Rate  |
| <i>(dollars in thousands)</i>             |                                  |                        |               |                     |                        |               |
| <b>Interest-bearing liabilities:</b>      |                                  |                        |               |                     |                        |               |
| Demand deposits                           | \$ 199,395                       | \$ 1,506               | 0.76 %        | \$ 179,495          | \$ 816                 | 0.45 %        |
| Money market deposits                     | 593,291                          | 18,500                 | 3.12          | 598,621             | 22,349                 | 3.73          |
| Savings deposits                          | 35,179                           | 177                    | 0.50          | 38,074              | 189                    | 0.50          |
| Time deposits                             | 793,184                          | 32,097                 | 4.05          | 651,974             | 30,089                 | 4.62          |
| <b>Total interest-bearing deposits</b>    | <b>1,621,049</b>                 | <b>52,280</b>          | <b>3.23</b>   | <b>1,468,164</b>    | <b>53,443</b>          | <b>3.64</b>   |
| Borrowings                                | 22,362                           | 1,543                  | 6.90          | 85,505              | 4,884                  | 5.71          |
| <b>Total interest-bearing liabilities</b> | <b>\$ 1,643,411</b>              | <b>\$ 53,823</b>       | <b>3.28 %</b> | <b>\$ 1,553,669</b> | <b>\$ 58,327</b>       | <b>3.75 %</b> |
| <b>Noninterest-bearing liabilities:</b>   |                                  |                        |               |                     |                        |               |
| <b>Noninterest-bearing deposits</b>       | <b>\$ 307,464</b>                |                        |               | <b>\$ 323,949</b>   |                        |               |

elliott davis

24

## Core Deposits are KING!



- Stability
- Lower funding costs
- Relationship banking
- Cross-selling opportunities

 **elliott davis**

25

## Bank Liabilities & Equity

### Liabilities & Equity

|                            |            |        |
|----------------------------|------------|--------|
| Total deposits             |            |        |
| Checking Accounts          | \$ 158,938 | 20.45% |
| Savings Accounts           | 241,252    | 31.04% |
| Retail Time Accounts       | 233,943    | 30.10% |
| Corporate CDs              | 37,137     | 4.78%  |
| Total deposits             | 671,270    | 86.38% |
| Borrowed Funds             |            |        |
| Repurchase Agreements      | -          | 0.00%  |
| Fed Funds Purchased        | 29,221     | 3.76%  |
| FHLB Borrowings            | -          | 0.00%  |
| Other Liabilities          | 29,017     | 3.73%  |
| Subordinated Debentures    | 0          | 0.00%  |
| Total liabilities          | 729,508    | 93.87% |
| Owners Equity              | 47,625     | 6.13%  |
| Total Liabilities & Equity | \$ 777,133 | 100%   |

 **elliott davis**

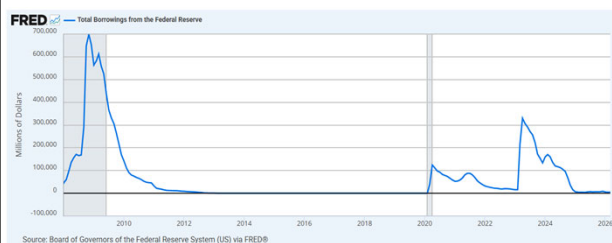
26

## Other Liabilities

- Other Interest-Bearing Liabilities:
  - Federal Funds Purchased
  - Repurchase Agreements
  - Discount Window, other Federal Reserve Bank programs
  - Federal Home Loan Bank Advances
- Subordinated notes & debentures
  - Mezzanine Equity/ Tier 2 capital

## Other Borrowings

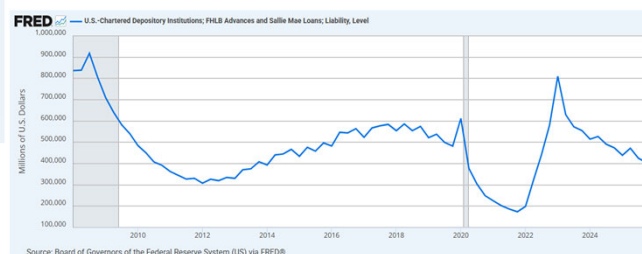
### Federal Reserve (Discount Window)



Overnight → 90 days



### FHLB

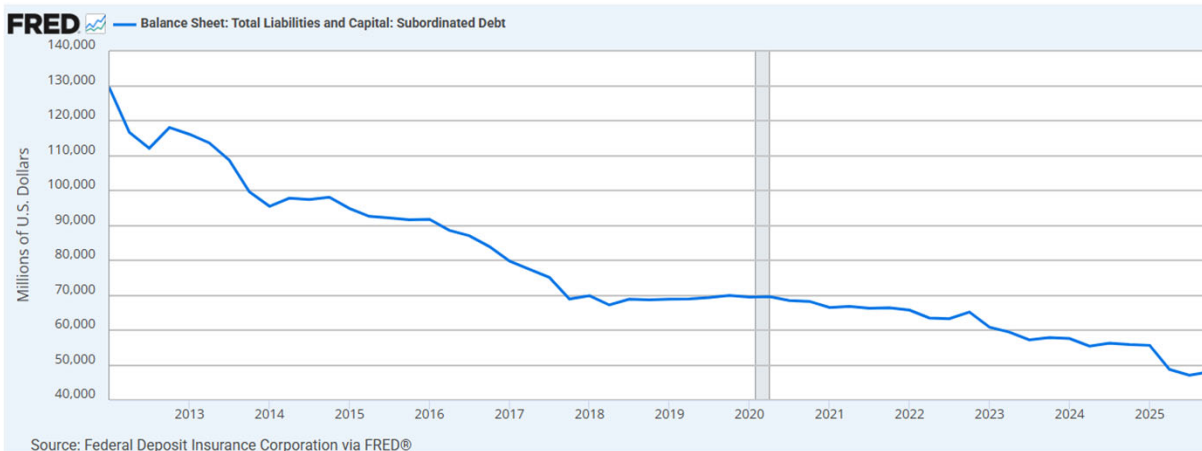


Overnight → 30 YEARS

# Subordinated Debt

## Subordinated Debt

Term: (generally) 10 YRS, fixed rate for 5 YRS, callable after 5 YRS



elliott davis

29

# Cost of Funds

|                                                | Three months ended March 31, 2024 |                      |              |
|------------------------------------------------|-----------------------------------|----------------------|--------------|
|                                                | Average Balance                   | Interest Earned/Paid | Yield/Rate   |
| <b>Liabilities</b>                             |                                   |                      |              |
| <b>Interest-bearing liabilities</b>            |                                   |                      |              |
| Interest-bearing transaction accounts          | \$ 290,765                        | \$ 678               | 0.94%        |
| Money market accounts                          | 407,177                           | 3,385                | 3.34%        |
| Savings deposits                               | 116,379                           | 114                  | 0.39%        |
| Time deposits                                  | 283,933                           | 3,026                | 4.29%        |
| Fed funds purchased                            | 2                                 | —                    | 0.00%        |
| Securities sold under agreements to repurchase | 87,056                            | 609                  | 2.81%        |
| FHLB Advances                                  | 83,736                            | 1,059                | 5.09%        |
| Other long-term debt                           | 14,964                            | 308                  | 8.28%        |
| <b>Total interest-bearing liabilities</b>      | <b>1,284,012</b>                  | <b>9,179</b>         | <b>2.88%</b> |
| Cost of deposits, including demand deposits    |                                   |                      | 1.90%        |
| Cost of funds, including demand deposits       |                                   |                      | 2.16%        |
| Net interest spread                            |                                   |                      | 2.02%        |
| Net interest income/margin                     |                                   | \$ 12,077            | 2.78%        |
| Net interest income/margin (tax equivalent)    |                                   | \$ 12,117            | 2.79%        |

30

## Cost of Funds

|                                                | Three months ended March 31, 2025 |                      |              |                                            |
|------------------------------------------------|-----------------------------------|----------------------|--------------|--------------------------------------------|
|                                                | Average Balance                   | Interest Earned/Paid | Yield/Rate   |                                            |
| <b>Liabilities</b>                             |                                   |                      |              |                                            |
| <b>Interest-bearing liabilities</b>            |                                   |                      |              |                                            |
| Interest-bearing transaction accounts          | \$ 331,897                        | \$ 965               | 1.18%        | Rate decreases in MMDAs and CDs            |
| Money market accounts                          | 440,282                           | 3,319                | 3.06%        |                                            |
| Savings deposits                               | 113,070                           | 79                   | 0.28%        |                                            |
| Time deposits                                  | 333,615                           | 3,246                | 3.95%        |                                            |
| Fed funds purchased                            | 2                                 | —                    | 0.00%        | Paid off! Saving \$1MM in interest expense |
| Securities sold under agreements to repurchase | 130,779                           | 814                  | 2.52%        |                                            |
| FHLB Advances                                  | —                                 | —                    | NA           |                                            |
| Other long-term debt                           | 14,964                            | 269                  | 7.29%        |                                            |
| <b>Total interest-bearing liabilities</b>      | <b>1,364,609</b>                  | <b>8,692</b>         | <b>2.58%</b> |                                            |
| Demand deposits                                | 450,554                           |                      |              |                                            |
| Cost of deposits, including demand deposits    |                                   |                      | 1.85%        | Lower cost of funds                        |
| Cost of funds, including demand deposits       |                                   |                      | 1.94%        |                                            |
| Net interest spread                            |                                   |                      | 2.42%        |                                            |
| Net interest income/margin                     |                                   | \$ 14,390            | 3.12%        |                                            |
| Net interest income/margin (tax equivalent)    |                                   | \$ 14,441            | 3.13%        |                                            |

elliott davis

31

## Yields and Costs

| Year ended December 31,                        |                     |                  |              |                     |                  |              |                     |                  |              |
|------------------------------------------------|---------------------|------------------|--------------|---------------------|------------------|--------------|---------------------|------------------|--------------|
| (Dollars in thousands)                         | 2024                |                  |              | 2023                |                  |              | 2022                |                  |              |
|                                                | Average Balance     | Income/Expense   | Yield/Rate   | Average Balance     | Income/Expense   | Yield/Rate   | Average Balance     | Income/Expense   | Yield/Rate   |
| <b>Assets</b>                                  |                     |                  |              |                     |                  |              |                     |                  |              |
| Earning assets                                 |                     |                  |              |                     |                  |              |                     |                  |              |
| Loans <sup>(1)</sup>                           | \$ 1,185,024        | \$ 66,431        |              |                     |                  |              | \$ 39,234           |                  | 4.26%        |
| Non-Taxable Securities                         | 48,761              | 1,420            |              |                     |                  |              | 1,525               |                  | 2.90%        |
| Taxable Securities                             | 442,278             | 16,084           |              |                     |                  |              | 9,725               |                  | 1.88%        |
| Int Bearing Deposits in Other Banks            | 110,844             | 5,484            | 4.95%        | 42,859              | 2,191            | 5.11%        | 50,435              | 633              | 1.26%        |
| Fed Funds Sold                                 | 63                  | 3                | 4.70%        | 56                  | 3                | 5.36%        | 15                  | —                | 0.00%        |
| <b>Total earning assets</b>                    | <b>\$ 1,786,970</b> | <b>\$ 89,422</b> | <b>5.00%</b> | <b>\$ 1,632,111</b> | <b>\$ 72,697</b> | <b>4.45%</b> | <b>\$ 1,541,381</b> | <b>\$ 51,117</b> | <b>3.32%</b> |
| <b>Liabilities</b>                             |                     |                  |              |                     |                  |              |                     |                  |              |
| Interest-bearing liabilities                   |                     |                  |              |                     |                  |              |                     |                  |              |
| Interest-bearing transaction accounts          | \$ 311,101          | \$ 3,451         | 1.11%        | \$ 307,415          | \$ 1,760         | 0.57%        | \$ 336,115          | \$ 273           | 0.08%        |
| Money market accounts                          | 417,178             | 13,824           | 3.31%        | 361,004             | 0,771            | 2.60%        | 308,473             | 943              | 0.31%        |
| Savings deposits                               | 112,473             | 430              | 0.1%         |                     |                  |              |                     | 102              | 0.06%        |
| Time deposits                                  | 309,509             | 13,468           | 4.35%        |                     |                  |              |                     | 531              | 0.36%        |
| Fed Funds Purchased                            | 12                  | 1                | 8.1%         |                     |                  |              |                     | 53               | 3.54%        |
| Securities Sold Under Agreements to Repurchase | 77,158              | 2,183            | 2.83%        | 74,586              | 1,658            | 2.22%        | 74,805              | 227              | 0.30%        |
| FHLB Advances                                  | 54,822              | 2,808            | 5.12%        | 86,614              | 4,345            | 5.02%        | 9,457               | 370              | 3.91%        |
| Other Long-Term Debt                           | 14,964              | 1,217            | 8.13%        | 14,964              | 1,187            | 7.93%        | 14,964              | 675              | 4.51%        |
| <b>Total interest-bearing liabilities</b>      | <b>\$ 1,297,217</b> | <b>\$ 37,382</b> | <b>2.88%</b> | <b>\$ 1,158,022</b> | <b>\$ 23,805</b> | <b>2.06%</b> | <b>\$ 1,049,048</b> | <b>\$ 3,174</b>  | <b>0.30%</b> |
| Demand deposits                                | 443,571             |                  |              | 450,177             |                  |              | 469,292             |                  |              |

32

## Bank Liabilities & Equity

### Liabilities & Equity

|                            |            |        |
|----------------------------|------------|--------|
| Total deposits             |            |        |
| Checking Accounts          | \$ 158,938 | 20.45% |
| Savings Accounts           | 241,252    | 31.04% |
| Retail Time Accounts       | 233,943    | 30.10% |
| Corporate CDs              | 37,137     | 4.78%  |
| Total deposits             | 671,270    | 86.38% |
| Borrowed Funds             |            |        |
| Repurchase Agreements      | -          | 0.00%  |
| Fed Funds Purchased        | 29,221     | 3.76%  |
| FHLB Borrowings            | -          | 0.00%  |
| Other Liabilities          | 29,017     | 3.73%  |
| Subordinated Debentures    | 0          | 0.00%  |
| Total liabilities          | 729,508    | 93.87% |
| Owners Equity              | 47,625     | 6.13%  |
| Total Liabilities & Equity | \$ 777,133 | 100%   |

elliott davis

33

## Equity

- Stockholders (or Shareholders Equity)
  - Common/Preferred Stock + Additional Paid In Capital (APIC)
  - Retained Earnings
  - Accumulated Other Comprehensive Income (Loss)

elliott davis

34

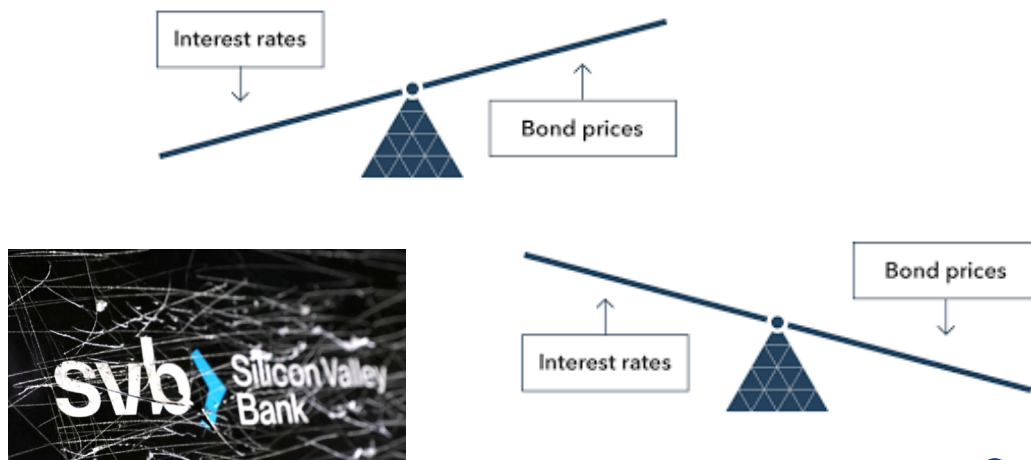
## Equity Composition

|                                                                                                                                                                           | Years Ended December 31, |                |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|----------------|
|                                                                                                                                                                           | 2025                     | 2024           |
| <b>Shareholders' Equity</b>                                                                                                                                               |                          |                |
| Preferred stock, \$1.00 par value, 10,000,000 shares authorized, no shares issued or outstanding                                                                          | —                        | —              |
| Voting common stock, \$1.00 par value, 50,000,000 shares authorized, 10,868,256 and 8,098,117 shares issued and outstanding at December 31, 2025 and 2024, respectively.  | 10,868                   | 8,098          |
| Nonvoting common stock, \$1.00 par value, 10,000,000 shares authorized, 1,112,156 and 2,172,029 shares issued and outstanding at December 31, 2025 and 2024, respectively | 1,112                    | 2,172          |
| Capital surplus                                                                                                                                                           | 189,882                  | 158,755        |
| Retained earnings                                                                                                                                                         | 66,886                   | 41,994         |
| Accumulated other comprehensive loss                                                                                                                                      | (9,219)                  | (15,787)       |
| <b>Total shareholders' equity</b>                                                                                                                                         | <b>259,529</b>           | <b>195,232</b> |

elliott davis

35

## Interest Rates/Bond Prices



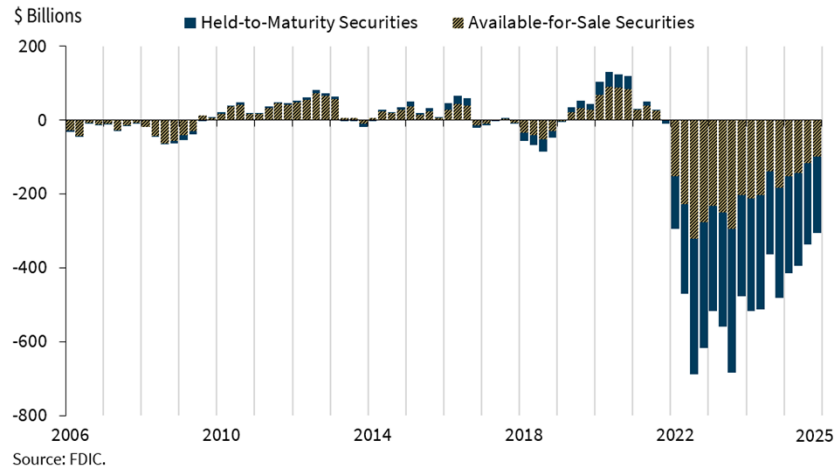
elliott davis

36



# Unrealized Gains/Losses Trends

## Unrealized Gains (Losses) on Investment Securities



37

| B02 -- Income Statement, as of 12/31/29 |              |                     |                     | Bank S1             |                     |                     |                     |
|-----------------------------------------|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Start Bank                              | Year to Date | For Quarters Ending | For Quarters Ending | For Quarters Ending | For Quarters Ending | For Quarters Ending | For Quarters Ending |
| Last Four Quarters                      | 12/31/29     | 09/30/29            | 06/30/29            | 03/31/29            | 12/31/28            | 09/30/28            | 06/30/28            |
| 41.122                                  | 41.122       | 10.371              | 9.859               | 9.949               | 11.043              | 10.260              | 9.452               |
| 37.450                                  | 37.450       | 10.371              | 9.859               | 9.949               | 11.043              | 10.260              | 9.452               |
| 11.120                                  | 11.120       | 3.468               | 2.865               | 2.395               | 3.468               | 2.865               | 2.395               |
| 18.606                                  | 18.606       | 4.930               | 4.784               | 4.566               | 4.930               | 4.784               | 4.566               |
| 7.724                                   | 7.724        | 1.862               | 1.803               | 1.944               | 1.862               | 1.803               | 1.944               |
| 0.000                                   | 0.000        | 0.000               | 0.000               | 0.000               | 0.000               | 0.000               | 0.000               |
| 2.653                                   | 2.653        | 0.527               | 0.662               | 0.732               | 0.527               | 0.662               | 0.732               |
| 0.932                                   | 0.932        | 0.256               | 0.256               | 0.210               | 0.256               | 0.256               | 0.210               |
| 0.088                                   | 0.088        | 0.000               | 0.001               | 0.013               | 0.000               | 0.001               | 0.013               |
| 19.742                                  | 19.742       | 5.645               | 5.003               | 4.662               | 5.645               | 5.003               | 4.662               |
| 0.229                                   | 0.229        | 0.104               | 0.047               | 0.042               | 0.104               | 0.047               | 0.042               |
| 6.525                                   | 6.525        | 1.924               | 1.601               | 1.536               | 1.924               | 1.601               | 1.536               |
| 11.495                                  | 11.495       | 3.152               | 2.989               | 2.746               | 3.152               | 2.989               | 2.746               |
| 1.313                                   | 1.313        | 0.333               | 0.330               | 0.327               | 0.333               | 0.330               | 0.327               |
| 0.181                                   | 0.181        | 0.133               | 0.036               | 0.012               | 0.133               | 0.036               | 0.012               |
| 0.000                                   | 0.000        | 0.000               | 0.000               | 0.000               | 0.000               | 0.000               | 0.000               |
| -0.027                                  | -0.027       | 0.000               | 0.000               | 0.000               | 0.000               | 0.000               | 0.000               |
| 21.352                                  | 21.352       | 5.371               | 5.368               | 5.197               | 5.371               | 5.368               | 5.197               |
| 10.828                                  | 10.828       | 2.737               | 2.469               | 2.688               | 2.737               | 2.469               | 2.688               |
| 3.428                                   | 3.428        | 1.169               | 0.909               | 0.966               | 1.169               | 0.909               | 0.966               |
| 22.634                                  | 22.634       | 6.343               | 5.480               | 5.429               | 6.343               | 5.480               | 5.429               |
| 15.337                                  | 15.337       | 4.505               | 3.710               | 3.595               | 4.505               | 3.710               | 3.595               |
| 0.400                                   | 0.400        | 0.100               | 0.100               | 0.100               | 0.100               | 0.100               | 0.100               |
| 6.896                                   | 6.896        | 1.738               | 1.670               | 1.735               | 1.738               | 1.670               | 1.735               |
| 6.119                                   | 6.119        | 0.596               | 1.449               | 1.490               | 0.596               | 1.449               | 1.490               |
| 1.972                                   | 1.972        | 0.000               | -0.002              | 0.000               | 0.000               | -0.002              | 0.000               |
| 2.622                                   | 2.622        | 0.135               | 0.441               | 0.471               | 0.135               | 0.441               | 0.471               |
| 5.468                                   | 5.468        | 0.461               | 1.006               | 1.019               | 0.461               | 1.006               | 1.019               |
| 2.734                                   | 2.734        | 0.230               | 0.503               | 0.509               | 0.230               | 0.503               | 0.509               |
| 6.55                                    | 6.55         | 6.70                | 6.69                | 6.67                | 6.70                | 6.69                | 6.67                |
| 3.49                                    | 3.49         | 3.76                | 3.58                | 3.53                | 3.49                | 3.58                | 3.53                |
| 3.06                                    | 3.06         | 2.93                | 3.11                | 3.14                | 2.93                | 3.11                | 3.14                |
| 3.40                                    | 3.40         | 3.26                | 3.46                | 3.52                | 3.26                | 3.46                | 3.52                |
| 70.33                                   | 70.33        | 78.23               | 69.91               | 68.86               | 78.23               | 69.91               | 68.86               |
| 3.00                                    | 3.00         | 2.88                | 3.06                | 3.10                | 2.88                | 3.06                | 3.10                |
| 3.19                                    | 3.19         | 3.40                | 3.32                | 3.24                | 3.19                | 3.32                | 3.24                |
| 1.66                                    | 1.66         | 1.93                | 1.71                | 1.64                | 1.66                | 1.71                | 1.64                |
| 0.86                                    | 0.86         | 0.32                | 0.82                | 0.89                | 0.32                | 0.82                | 0.89                |
| 0.77                                    | 0.77         | 0.25                | 0.57                | 0.61                | 0.25                | 0.57                | 0.61                |
| 11.28                                   | 11.28        | 3.87                | 8.33                | 8.39                | 3.87                | 8.33                | 8.39                |

Income Statement as of 12/31/29 Bank S1 --- B02 ---

Page 3

38

## Interest Income & Expense

|                                      | Year Ended<br>12/31/20X2 | % of Operating<br>Income |
|--------------------------------------|--------------------------|--------------------------|
| <b>Interest Income</b>               |                          |                          |
| Loans                                |                          |                          |
| Business                             | 3,468                    | 25.2%                    |
| Real Estate                          | 4,930                    | 35.8%                    |
| Consumer                             | 1,862                    | 13.5%                    |
| Other                                | -                        | 0.0%                     |
| Total Loans                          | 10,260                   | 74.5%                    |
| Securities: Taxable Income           | 527                      | 3.8%                     |
| Securities: Tax-exempt Income        | 256                      | 1.9%                     |
| Federal Funds Sold                   | -                        | 0.0%                     |
| Total interest income                | 11,043                   | 80.1%                    |
| <b>Interest Expense</b>              |                          |                          |
| Deposits                             |                          |                          |
| Checking Accounts                    | 104                      | 0.8%                     |
| Savings Accounts                     | 1,924                    | 14.0%                    |
| Retail Time Accounts                 | 3,152                    | 22.9%                    |
| Corporate CDs                        | 333                      | 2.4%                     |
| Total Deposits                       | 5,513                    |                          |
| Borrowed Funds (Fed Funds Purchased) | 133                      | 1.0%                     |
| FHLB Borrowing                       | 27                       | 0.2%                     |
| Subordinated debt (Capital Notes)    | -                        | 0.0%                     |
| Total interest expense               | 5,673                    | 41.2%                    |
| Net interest income                  | 5,370                    | 39.0%                    |
| Provision for credit losses          | 1,169                    | 8.5%                     |
| Net interest income after provision  | 4,201                    | 30.5%                    |



39

## Net Interest Income

- Interest Income
  - Sum of interest earned on "Earning Assets"
  - Distinction for taxable and tax-exempt interest
- Interest Expense
  - Sum of interest paid on "Interest Bearing Liabilities"
  - Cost of Funds
- Net Interest Income
  - Primary component of a bank's income statement
  - Crucial in determining bank profitability
  - Demonstrates interest rate risk management



40

## Asset Mix Comparison

### Earning Assets (Actual)

|                                     | Balance | % of EA | Income | Yield  |
|-------------------------------------|---------|---------|--------|--------|
| Time Deposits at other institutions | 2,200   | 2.94%   | 182    | 8.27%  |
| Federal Funds Sold & Repos          | 3,380   | 4.51%   | 251    | 7.43%  |
| Investment Securities               | 17,410  | 23.23%  | 1,642  | 9.43%  |
| Loans                               | 51,950  | 69.32%  | 5,425  | 10.44% |
|                                     | 74,940  | 100.00% | 7,500  | 10.01% |

### Scenario 1 (Adjust Mix)

|                                     | Balance | % of EA | Income | Yield  |
|-------------------------------------|---------|---------|--------|--------|
| Time Deposits at other institutions | -       | 0.00%   | -      | 0.00%  |
| Federal Funds Sold & Repos          | 1,000   | 1.33%   | 74.3   | 7.43%  |
| Investment Securities               | 17,410  | 23.23%  | 1,642  | 9.43%  |
| Loans                               | 56,430  | 75.30%  | 5,904  | 10.46% |
|                                     | 74,840  | 100.00% | 7,620  | 10.18% |

Increased income!



41

## Liability Mix Comparison

### Interest-Bearing Liabilities (Actual)

|                            | Balance | % of IBL | Expense | Yield |
|----------------------------|---------|----------|---------|-------|
| Interest Checking Accounts | 9,730   | 15.30%   | 523     | 5.38% |
| Money Market & Savings     | 14,000  | 22.02%   | 777     | 5.55% |
| CDs                        | 38,380  | 60.36%   | 2,878   | 7.50% |
| Total Deposits             | 62,110  | 97.69%   | 4,178   | 6.73% |
| Short-term Borrowings      | 470     | 0.74%    | 30      | 6.38% |
| Subordinated Debt          | 1,000   | 1.57%    | 92      | 9.20% |
|                            | 63,580  | 100.00%  | 4,300   | 6.76% |

### Scenario 1 (Adjust Mix)

|                            | Balance | % of IBL | Expense | Yield |
|----------------------------|---------|----------|---------|-------|
| Interest Checking Accounts | 19,730  | 31.03%   | 1,061   | 5.38% |
| Money Market & Savings     | 24,000  | 37.75%   | 1,332   | 5.55% |
| CDs                        | 18,380  | 28.91%   | 1,378   | 7.50% |
| Total Deposits             | 62,110  | 97.69%   | 3,771   | 6.07% |
| Short-term Borrowings      | 470     | 0.74%    | 30      | 6.38% |
| Subordinated Debt          | 1,000   | 1.57%    | 92      | 9.20% |
|                            | 63,580  | 100.00%  | 3,893   | 6.12% |

Lower expense!



42

## Rate Volume Table

| (In thousands)                                 | 2024 versus 2023           |          |           |
|------------------------------------------------|----------------------------|----------|-----------|
|                                                | Increase (decrease) due to |          |           |
|                                                | Volume                     | Rate     | Net       |
| <b>Assets</b>                                  |                            |          |           |
| <b>Earning assets</b>                          |                            |          |           |
| Loans                                          | \$ 7,267                   | \$ 6,847 | \$ 14,114 |
| Investment securities-taxable                  | (57)                       | 6        | (51)      |
| Investment securities- nontaxable              | (1,704)                    | 1,073    | (631)     |
| Interest bearing deposits in other banks       | 3,366                      | (73)     | 3,293     |
| Fed Funds sold                                 | —                          | —        | —         |
| Total earning assets                           | 8,872                      | 7,853    | 16,725    |
| <b>Interest-bearing liabilities</b>            |                            |          |           |
| Interest-bearing transaction accounts          | 21                         | 1,670    | 1,691     |
| Money market accounts                          | 1,619                      | 2,484    | 4,103     |
| Savings deposits                               | (53)                       | 176      | 123       |
| Time deposits                                  | 4,699                      | 3,994    | 8,693     |
| Fed funds purchased                            | (74)                       | 23       | (51)      |
| Securities sold under agreements to repurchase | 59                         | 466      | 525       |
| FHLB Advances                                  | (1,627)                    | 90       | (1,537)   |
| Other long-term debt                           | —                          | 30       | 30        |
| Total interest-bearing liabilities             | 4,644                      | 8,933    | 13,577    |
| Net interest income                            | 4,228                      | (1,080)  | \$ 3,148  |

43

## Net Interest Income

| (Dollars in thousands except per share amounts)                    | As of or For the Years Ended December 31, |               |               |
|--------------------------------------------------------------------|-------------------------------------------|---------------|---------------|
|                                                                    | 2024                                      | 2023          | 2022          |
| <b>Results of Operations:</b>                                      |                                           |               |               |
| Interest income                                                    | \$ 89,422                                 | \$ 72,697     | \$ 51,117     |
| Interest expense                                                   | 37,382                                    | 23,805        | 3,174         |
| <b>Net interest income</b>                                         | <b>52,040</b>                             | <b>48,892</b> | <b>47,943</b> |
| Provision for (release of) credit losses                           | 809                                       | 1,129         | (152)         |
| Net interest income after provision for (release of) credit losses | 51,231                                    | 47,763        | 48,095        |
| Non-interest income                                                | 14,004                                    | 10,421        | 11,569        |
| Non-interest expenses                                              | 47,465                                    | 43,144        | 41,253        |
| Income before taxes                                                | 17,770                                    | 15,040        | 18,411        |
| Income tax expense                                                 | 3,815                                     | 3,197         | 3,798         |
| Net income                                                         | 13,955                                    | 11,843        | 14,613        |
| Net income available to common shareholders                        | 13,955                                    | 11,843        | 14,613        |

Drastic changes in Interest Income & Interest Expense, but modest increase in Net Interest Income!!

44

## Noninterest Income & Expense

|                                     |                      |                    |
|-------------------------------------|----------------------|--------------------|
| <b>Noninterest Income</b>           |                      |                    |
| Service charges & Other Income      | 2,737                | 19.9%              |
| Gains/Losses on Asset Sales         | -                    | 0.0%               |
| Total noninterest income            | <u>2,737</u>         | <u>19.9%</u>       |
| <b>Noninterest Expense</b>          |                      |                    |
| Salaries & Benefits                 | 4,505                | 32.7%              |
| Advertising - Promotion             | 100                  | 0.7%               |
| Occupancy & Other Op. Expenses      | 1,738                | 12.6%              |
| Total noninterest expense           | <u>6,343</u>         | <u>65.9%</u>       |
| Income before taxes                 | 595                  | 4%                 |
| Income tax expense                  | 135                  | 1%                 |
| <b>Net income</b>                   | <u><b>\$ 460</b></u> | <u><b>3.3%</b></u> |
| Earnings per share                  | <u>\$ 0.23</u>       |                    |
| Weighted average shares outstanding | <u>2,000</u>         |                    |



45

## Non-Interest Income/Expense

- Noninterest (Other) Income
  - Fees, Commissions, other products (i.e. investments, insurance)
  - Gains on Sale of assets (i.e. mortgage loans, investments, etc.)
  - Larger share of income statement for larger banks
- Noninterest (Overhead) Expense
  - Personnel
  - Occupancy/Equipment
  - Software/Data Processing
  - "Other"



46

## Non-Interest Income

| (In thousands)                                       | Year ended December 31, |           |           |
|------------------------------------------------------|-------------------------|-----------|-----------|
|                                                      | 2024                    | 2023      | 2022      |
| Deposit service charges                              | 952                     | 963       | 960       |
| Mortgage banking income                              | ★ 2,368                 | 1,406     | 1,900     |
| Investment advisory fees and non-deposit commissions | ★ 6,181                 | 4,511     | 4,479     |
| Loss on sale of securities                           | —                       | (1,249)   | —         |
| Gain (loss) on sale of other real estate owned       | —                       | 151       | (45)      |
| Loss on sale of other assets                         | (5)                     | —         | (73)      |
| Other non-recurring income                           | 105                     | 121       | 7         |
| ATM debit card income                                | ★ 2,758                 | 2,771     | 2,706     |
| Recurring income on bank owned life insurance        | 799                     | 745       | 721       |
| Rental income                                        | 395                     | 370       | 322       |
| Other service fees including safe deposit box fees   | 230                     | 230       | 251       |
| Wire transfer fees                                   | 123                     | 119       | 132       |
| Other                                                | 98                      | 283       | 209       |
| Total                                                | \$ 14,004               | \$ 10,421 | \$ 11,569 |



47

## Non-Interest Expense

| (In thousands)                                      | Year ended December 31, |           |           |
|-----------------------------------------------------|-------------------------|-----------|-----------|
|                                                     | 2024                    | 2023      | 2022      |
| Salaries and employee benefits                      | \$ ★ 29,263             | \$ 25,864 | \$ 25,357 |
| Occupancy                                           | 3,094                   | 3,157     | 3,002     |
| Equipment                                           | 1,451                   | 1,566     | 1,343     |
| Marketing and public relations                      | 1,511                   | 1,496     | 1,259     |
| FDIC Insurance assessments                          | ★ 1,177                 | 904       | 468       |
| Other real estate expense (income)                  | 103                     | (112)     | 308       |
| Amortization of intangibles                         | 158                     | 158       | 158       |
| Core banking and electronic processing and services | ★ 2,736                 | 2,512     | 2,469     |
| ATM/debit card processing                           | 1,280                   | 1,074     | 885       |
| Software subscriptions and services                 | 1,260                   | 1,008     | 896       |
| Supplies                                            | 151                     | 134       | 134       |
| Telephone                                           | 517                     | 485       | 354       |
| Courier                                             | 296                     | 284       | 279       |
| Correspondent services                              | 303                     | 354       | 303       |
| Insurance                                           | 406                     | 381       | 358       |
| Debit card and Fraud losses                         | 199                     | 422       | 285       |
| Investment advisory services                        | 344                     | 329       | 409       |
| Loan processing and closing costs                   | 236                     | 331       | 266       |
| Director fees                                       | 603                     | 601       | 488       |
| Legal and Professional fees                         | 1,205                   | 1,042     | 1,177     |
| Shareholder expense                                 | 277                     | 197       | 221       |
| Other                                               | 895                     | 957       | 834       |
|                                                     | \$ 47,465               | \$ 43,144 | \$ 41,253 |



48



## Analyzing Performance

- Ratio analysis provides method to compare performance **over time & relative to peers**
- Fundamental tradeoff between bank profitability and risk
  - A bank with above average profits takes on above average risk or realizes a competitive advantage in a product or service
  - Different-sized banks exhibit different profitability and risk profiles because they serve different types of customers and operate in different geographic markets
- Peer data is publicly available (i.e. S&P, UPBR, others)



49



## Net Interest Margin

- Net Interest Margin =  $\text{NII (Net Interest Income)} / \text{Earning Assets}$ 
  - NIM is single largest variable affecting profitability
  - Smaller banks generally have larger NIMs
  - Earning Assets measures fraction of assets which produce income
  - Good = > 3.50%

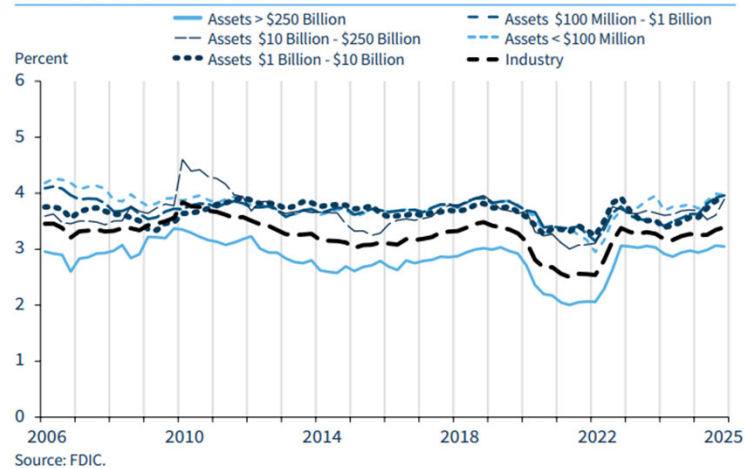


50

## Quarterly NIMs

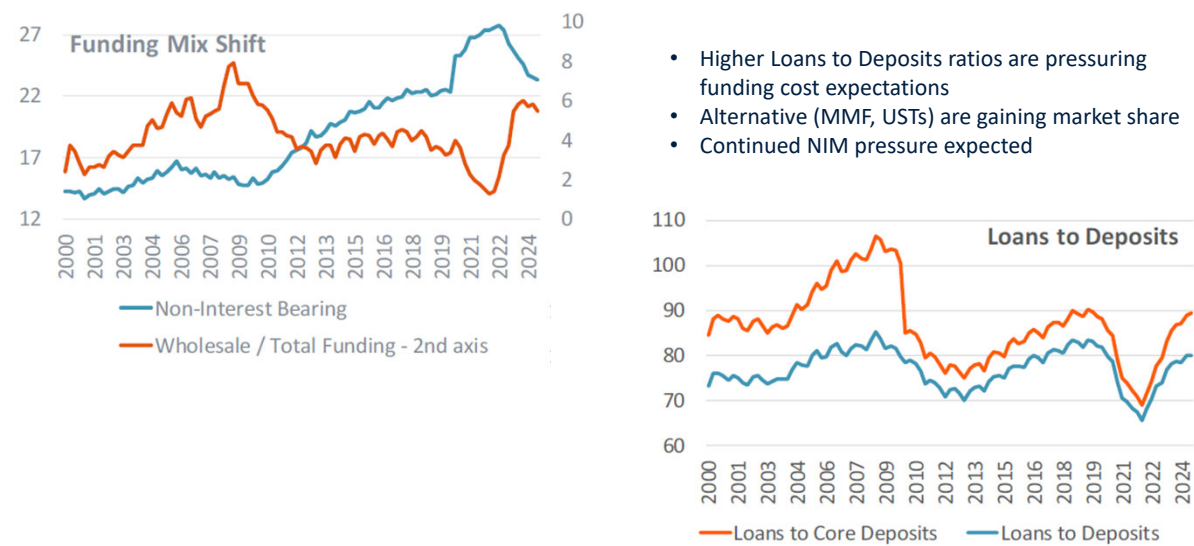
### Quarterly Net Interest Margin

All FDIC-Insured Institutions



51

## Mix Shift



52

# Net Interest Margin

| For the Years Ended December 31,           |                 |                   |              |                 |                   |              |
|--------------------------------------------|-----------------|-------------------|--------------|-----------------|-------------------|--------------|
|                                            | 2025            |                   |              | 2024            |                   |              |
| (dollars in thousands)                     | Average Balance | Interest and Fees | Yield / Rate | Average Balance | Interest and Fees | Yield / Rate |
| <b>Earning Assets:</b>                     |                 |                   |              |                 |                   |              |
| Cash and due from banks                    | \$ 21,449       | \$ 484            | 2.26 %       | \$ 20,546       | \$ 534            | 2.60 %       |
| Federal funds sold                         | 66,287          | 2,901             | 4.38         | 69,490          | 3,751             | 5.40         |
| Investment securities                      | 338,498         | 15,534            | 4.59         | 352,681         | 16,046            | 4.55         |
| <b>Loans:</b>                              |                 |                   |              |                 |                   |              |
| Loans held for sale                        | 167,670         | 13,308            | 7.94         | 123,310         | 10,272            | 8.33         |
| Gross loans held for investment            | 1,511,831       | 95,486            | 6.32         | 1,418,022       | 93,046            | 6.56         |
| Total earning assets                       | 2,105,735       | 127,713           | 6.07         | 1,984,049       | 123,649           | 6.23         |
| Noninterest-earning assets                 | 100,807         |                   |              | 103,204         |                   |              |
| Total assets                               | \$ 2,206,542    |                   |              | \$ 2,087,253    |                   |              |
| <b>Interest-bearing liabilities:</b>       |                 |                   |              |                 |                   |              |
| Demand deposits                            | \$ 199,395      | \$ 1,506          | 0.76 %       | \$ 179,495      | \$ 816            | 0.45 %       |
| Money market deposits                      | 593,291         | 18,500            | 3.12         | 598,621         | 22,349            | 3.73         |
| Savings deposits                           | 35,179          | 177               | 0.50         | 38,074          | 189               | 0.50         |
| Time deposits                              | 793,184         | 32,097            | 4.05         | 651,974         | 30,089            | 4.62         |
| Total interest-bearing deposits            | 1,621,049       | 52,280            | 3.23         | 1,468,164       | 53,443            | 3.64         |
| Borrowings                                 | 22,362          | 1,543             | 6.90         | 85,505          | 4,884             | 5.71         |
| Total interest-bearing liabilities         | \$ 1,643,411    | \$ 53,823         | 3.28 %       | \$ 1,553,669    | \$ 58,327         | 3.75 %       |
| <b>Noninterest-bearing liabilities:</b>    |                 |                   |              |                 |                   |              |
| Noninterest-bearing deposits               | \$ 307,464      |                   |              | \$ 323,949      |                   |              |
| Other noninterest-bearing liabilities      | 28,182          |                   |              | 29,007          |                   |              |
| Total noninterest-bearing liabilities      | 335,646         |                   |              | 352,956         |                   |              |
| Shareholders' equity                       | 227,485         |                   |              | 180,628         |                   |              |
| Total liabilities and shareholders' equity | \$ 2,206,542    |                   |              | \$ 2,087,253    |                   |              |
| Net interest income                        |                 | \$ 73,890         |              |                 | \$ 65,322         |              |
| Net interest spread                        |                 |                   | 2.79 %       |                 |                   | 2.48 %       |
| Net interest margin                        |                 |                   | 3.51 %       |                 |                   | 3.29 %       |

53

## Aggregate Profitability Ratios

- Return on Equity (ROE) = Net Income/ Stockholders' Equity
  - Great = 8-12%
- Return on Assets (ROA) = Net Income/ Total Assets
  - Great = .85% – 1.25%
- Efficiency Ratio (OH) = noninterest expense / (net interest income + noninterest income)
  - Larger banks generally have smaller efficiency ratios than small banks
  - Great = < 60%

54

# Profitability Ratios

|                                                                    | As of or For the Years Ended December 31, |        |        |
|--------------------------------------------------------------------|-------------------------------------------|--------|--------|
|                                                                    | 2025                                      | 2024   | 2023   |
| <b>Selected Ratios:</b>                                            |                                           |        |        |
| Return on average assets                                           | 0.94%                                     | 0.74%  | 0.68%  |
| Return on average common equity:                                   | 12.36%                                    | 10.17% | 9.59%  |
| Return on average tangible common equity (non-GAAP):               | 13.68%                                    | 11.44% | 10.95% |
| Efficiency Ratio (non-GAAP) <sup>(1)</sup>                         | 65.97%                                    | 71.56% | 71.23% |
| Noninterest income to operating revenue <sup>(2)</sup>             | 21.46%                                    | 21.20% | 17.57% |
| Net interest margin (tax equivalent)                               | 3.23%                                     | 2.92%  | 3.01%  |
| Equity to assets                                                   | 8.14%                                     | 7.38%  | 7.17%  |
| Tangible common shareholders' equity to tangible assets (non-GAAP) | 7.47%                                     | 6.66%  | 6.39%  |
| Tier 1 risk-based capital (Bank) <sup>(4)</sup>                    | 13.11%                                    | 12.87% | 12.53% |
| Total risk-based capital (Bank) <sup>(4)</sup>                     | 14.16%                                    | 13.94% | 13.58% |
| Leverage (Bank) <sup>(4)</sup>                                     | 8.66%                                     | 8.40%  | 8.45%  |
| Average loans to average deposits <sup>(5)</sup>                   | 73.35%                                    | 74.35% | 73.25% |

elliott davis

55

# Best Community Banks of 2025 (<\$10B)

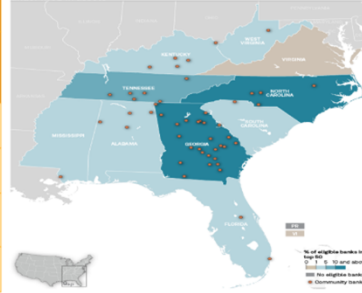
## 2025 Top Community Banks by Region

### Top 50 Community Banks: Southeast

| 1st                                  | 2nd                              | 3rd                              |
|--------------------------------------|----------------------------------|----------------------------------|
| <b>Cumberland Security Bank Inc.</b> | <b>Classic City Bank</b>         | <b>Durden Banking Co. Inc.</b>   |
| Somerset, KY                         | Athens, GA                       | Twin City, GA                    |
| Branches: 4                          | Branches: 1                      | Branches: 4                      |
| Gross loans and leases: \$349.4M     | Gross loans and leases: \$187.3M | Gross loans and leases: \$234.8M |
| Total deposits: \$371.7M             | Total deposits: \$260.4M         | Total deposits: \$237.9M         |

Data compiled Feb. 28, 2026  
Source: S&P Global Market Intelligence

50 best-performing US community banks of 2025 in the Southeast under \$10B in assets



|      |                               |               |                    | Ranking metrics (%)      |                     |                  |                                      |                               |                                   |                            |                                             |
|------|-------------------------------|---------------|--------------------|--------------------------|---------------------|------------------|--------------------------------------|-------------------------------|-----------------------------------|----------------------------|---------------------------------------------|
| Rank | Company Name                  | City, state   | Total assets (\$M) | ROAA before tax and extn | Net interest margin | Efficiency ratio | 3-year avg. operating revenue change | 8-quarter avg. deposit growth | NPA and loans 90+ PD/total assets | NCOs/avg. loans and leases | Adj. tangible common equity/tangible assets |
| 1    | Cumberland Security Bank Inc. | Somerset, KY  | 427.4              | 4.07                     | 5.88                | 33.10            | 18.2                                 | 3.3                           | 0.14                              | 0.05                       | 14.82                                       |
| 2    | Classic City Bank             | Athens, GA    | 294.2              | 2.70                     | 4.95                | 42.25            | 32.3                                 | 4.7                           | 0.00                              | 0.00                       | 11.37                                       |
| 3    | Durden Banking Co. Inc.       | Twin City, GA | 283.8              | 3.09                     | 5.67                | 48.21            | 15.1                                 | 0.1                           | 0.11                              | 0.04                       | 17.06                                       |

elliott davis

56

## SC Banks Performance Metrics - ROA

| <input type="checkbox"/> | COMPANY NAME                                 | SNL INSTITUTION KEY | TOTAL ASSETS<br>MSTRCTYEAR<br>(\$000) | ROAA<br>MSTRCTYE...<br>(%) | ROAE<br>MSTRCTYEAR<br>(%) | NET INTEREST<br>MARGIN<br>MSTRCTYE...<br>(%) | EFFICIENCY<br>RATIO (FTE)<br>MSTRCTYEAR<br>(%) |
|--------------------------|----------------------------------------------|---------------------|---------------------------------------|----------------------------|---------------------------|----------------------------------------------|------------------------------------------------|
| <input type="checkbox"/> | Enterprise Bank of South Carolina            | 1009638             | 491,150                               | 2.24                       | 57.43                     | 3.53                                         | 70.64                                          |
| <input type="checkbox"/> | Bank of York                                 | 1015341             | 305,926                               | 1.72                       | 14.39                     | 4.42                                         | 50.91                                          |
| <input type="checkbox"/> | The Peoples Bank                             | 1007614             | 439,480                               | 1.58                       | 16.19                     | 4.15                                         | 61.75                                          |
| <input type="checkbox"/> | Carolina Bank & Trust Company                | 1008435             | 886,375                               | 1.51                       | 12.19                     | 3.98                                         | 48.71                                          |
| <input type="checkbox"/> | Farmers and Merchants Bank of South Carolina | 1007571             | 495,356                               | 1.49                       | 12.29                     | 3.86                                         | 53.64                                          |
| <input type="checkbox"/> | The Bank of South Carolina                   | 1007112             | 576,238                               | 1.44                       | 14.46                     | 4.30                                         | 57.73                                          |
| <input type="checkbox"/> | Bank of Travelers Rest                       | 1011202             | 1,555,193                             | 1.41                       | 18.29                     | 3.12                                         | 58.84                                          |
| <input type="checkbox"/> | Anderson Brothers Bank                       | 1002263             | 2,207,970                             | 1.38                       | 16.11                     | 6.09                                         | 59.54                                          |
| <input type="checkbox"/> | The Bank of Clarendon                        | 1001348             | 441,857                               | 1.30                       | 11.94                     | 3.61                                         | 58.02                                          |
| <input type="checkbox"/> | First National Bank of South Carolina        | 1008342             | 305,598                               | 1.28                       | 12.52                     | 3.76                                         | 60.83                                          |
| <input type="checkbox"/> | The Conway National Bank                     | 1011712             | 1,948,354                             | 1.23                       | 13.01                     | 3.14                                         | 51.61                                          |
| <input type="checkbox"/> | United Community Bank                        | 1016542             | 27,929,114                            | 1.19                       | 9.98                      | 3.54                                         | 53.60                                          |
| <input type="checkbox"/> | Arthur State Bank                            | 1011221             | 814,415                               | 1.18                       | 18.63                     | 4.35                                         | 68.01                                          |
| <input type="checkbox"/> | Countybank                                   | 1007428             | 729,554                               | 1.18                       | 22.11                     | 3.69                                         | 76.50                                          |
| <input type="checkbox"/> | Coastal States Bank                          | 4091657             | 2,304,649                             | 1.16                       | 11.18                     | 3.55                                         | 56.91                                          |
| <input type="checkbox"/> | Optus Bank                                   | 1991079             | 777,905                               | 1.13                       | 9.32                      | 3.08                                         | 52.19                                          |
| <input type="checkbox"/> | The Citizens Bank                            | 1015076             | 1,103,926                             | 1.13                       | 10.81                     | 4.11                                         | 64.20                                          |
| <input type="checkbox"/> | Bank of Greeleyville                         | 1009720             | 152,175                               | 1.11                       | 11.23                     | 4.62                                         | 73.40                                          |
| <input type="checkbox"/> | First Reliance Bank                          | 4051704             | 1,091,534                             | 1.10                       | 11.75                     | 3.72                                         | 67.55                                          |
| <input type="checkbox"/> | First Palmetto Bank                          | 1000531             | 1,056,466                             | 1.07                       | 11.74                     | 3.40                                         | 62.42                                          |
| <input type="checkbox"/> | First Community Bank                         | 1024735             | 2,057,446                             | 1.06                       | 13.18                     | 3.25                                         | 63.03                                          |



57

## SC Banks Performance Metrics - NIM

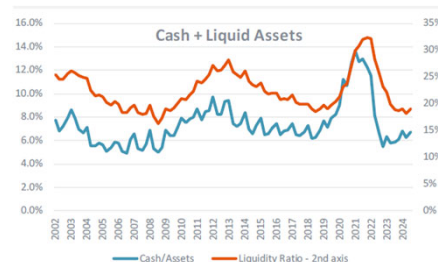
| <input type="checkbox"/> | COMPANY NAME                                 | SNL INSTITUTION KEY | TOTAL ASSETS<br>MSTRCTYEAR<br>(\$000) | ROAA<br>MSTRCTYEAR<br>(%) | ROAE<br>MSTRCTYEAR<br>(%) | NET INTEREST<br>MARGIN<br>MSTRCTYE...<br>(%) | EFFICIENCY<br>RATIO (FTE)<br>MSTRCTYEAR<br>(%) |
|--------------------------|----------------------------------------------|---------------------|---------------------------------------|---------------------------|---------------------------|----------------------------------------------|------------------------------------------------|
| <input type="checkbox"/> | Anderson Brothers Bank                       | 1002263             | 2,207,970                             | 1.38                      | 16.11                     | 6.09                                         | 59.54                                          |
| <input type="checkbox"/> | Blue Ridge Bank                              | 1006228             | 193,790                               | 0.63                      | 7.63                      | 4.71                                         | 79.56                                          |
| <input type="checkbox"/> | Bank of Greeleyville                         | 1009720             | 152,175                               | 1.11                      | 11.23                     | 4.62                                         | 73.40                                          |
| <input type="checkbox"/> | Bank of York                                 | 1015341             | 305,926                               | 1.72                      | 14.39                     | 4.42                                         | 50.91                                          |
| <input type="checkbox"/> | Dedicated Community Bank                     | 1010319             | 103,360                               | 0.76                      | 9.48                      | 4.35                                         | 76.54                                          |
| <input type="checkbox"/> | Arthur State Bank                            | 1011221             | 814,415                               | 1.18                      | 18.63                     | 4.35                                         | 68.01                                          |
| <input type="checkbox"/> | The Bank of South Carolina                   | 1007112             | 576,238                               | 1.44                      | 14.46                     | 4.30                                         | 57.73                                          |
| <input type="checkbox"/> | The Peoples Bank                             | 1007614             | 439,480                               | 1.58                      | 16.19                     | 4.15                                         | 61.75                                          |
| <input type="checkbox"/> | 1st Federal Savings Bank of SC, Inc.         | 1002454             | 141,788                               | 0.55                      | 6.48                      | 4.14                                         | 83.91                                          |
| <input type="checkbox"/> | The Citizens Bank                            | 1015076             | 1,103,926                             | 1.13                      | 10.81                     | 4.11                                         | 64.20                                          |
| <input type="checkbox"/> | Carolina Bank & Trust Company                | 1008435             | 886,375                               | 1.51                      | 12.19                     | 3.98                                         | 48.71                                          |
| <input type="checkbox"/> | Farmers and Merchants Bank of South Carolina | 1007571             | 495,356                               | 1.49                      | 12.29                     | 3.86                                         | 53.64                                          |
| <input type="checkbox"/> | First National Bank of South Carolina        | 1008342             | 305,598                               | 1.28                      | 12.52                     | 3.76                                         | 60.83                                          |
| <input type="checkbox"/> | First Reliance Bank                          | 4051704             | 1,091,534                             | 1.10                      | 11.75                     | 3.72                                         | 67.55                                          |
| <input type="checkbox"/> | Bank of the Lowcountry                       | 1022438             | 410,778                               | 0.71                      | 11.94                     | 3.70                                         | 72.44                                          |
| <input type="checkbox"/> | Countybank                                   | 1007428             | 729,554                               | 1.18                      | 22.11                     | 3.69                                         | 76.50                                          |
| <input type="checkbox"/> | The Bank of Clarendon                        | 1001348             | 441,857                               | 1.30                      | 11.94                     | 3.61                                         | 58.02                                          |
| <input type="checkbox"/> | Coastal States Bank                          | 4091657             | 2,304,649                             | 1.16                      | 11.18                     | 3.55                                         | 56.91                                          |
| <input type="checkbox"/> | United Community Bank                        | 1016542             | 27,929,114                            | 1.19                      | 9.98                      | 3.54                                         | 53.60                                          |
| <input type="checkbox"/> | Abbeville First Bank, SSB                    | 4074115             | 137,411                               | 0.83                      | 10.24                     | 3.54                                         | 68.55                                          |
| <input type="checkbox"/> | Coastal Carolina National Bank               | 4200009             | 1,277,669                             | 1.04                      | 12.00                     | 3.54                                         | 59.26                                          |



58

## Liquidity Risk

- Liquidity = ease of converting assets to cash
- Cash & Cash Equivalents
- Sale of securities
  - Must be “available-for-sale”
  - Unrealized loss position = illiquid
  - Ladder strategy
- Availability/Access to Borrowings
  - Fed Funds / Discount Window
  - FHLB borrowings
  - Sub Debt



elliott davis

59

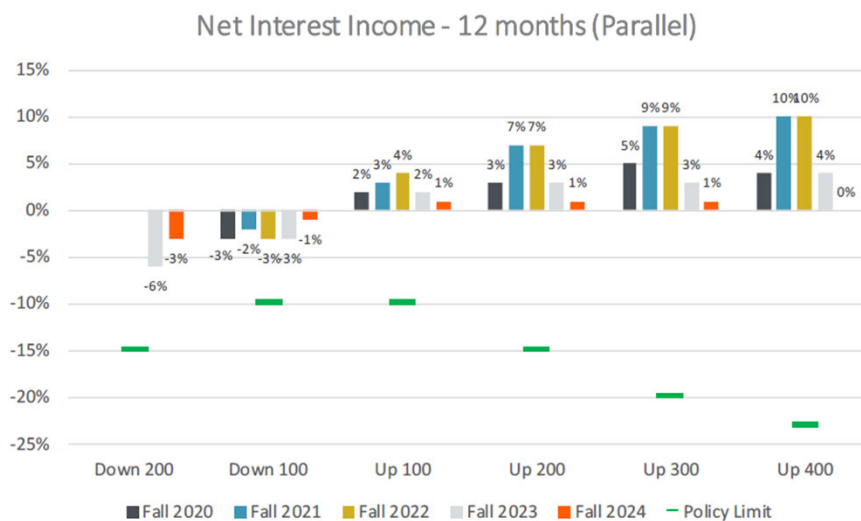
## Interest Rate Risk

- Variation in Net Interest Income caused by changes in market rates
  - “Rate sensitive” assets and liabilities reprice with rate changes
  - Impact is not equal
- GAP analysis measures \$ difference between rate sensitive assets & rate sensitive liabilities
  - <90 days, 3-6 mos, 6-12 mos, 1-3 years, 3-5 years, >5 years
  - Greater the difference = greater risk
- Asset Liability Modeling used for analysis
  - “Rate Shocks” demonstrate changes in Net Interest Income and Equity
- Interest rate changes also cause changes in asset *prices*
  - i.e. Unrealized losses in Bond portfolio in rising rate environment

elliott davis

60

## Rate Shock Scenarios



61

## Asset Quality Ratios

- Credit Risk = risk of default
- Different asset types carry different credit risk
  - Securities (external credit ratings)
  - Loans (internal credit ratings)
- Measures of credit risk:
  - Loan-to-asset and loan-to-deposit ratios
  - Asset Quality ratios:
    - Net charge offs to total loans ratio
    - Non-accrual and past due loans to total loans ratio
    - Allowance to total loans ratio

62

## Asset Quality Ratios

|                                                       | As of or For the Years Ended December 31, |           |           |
|-------------------------------------------------------|-------------------------------------------|-----------|-----------|
|                                                       | 2025                                      | 2024      | 2023      |
| <b>Asset Quality Ratios:</b>                          |                                           |           |           |
| Non-performing assets to total assets <sup>(3)</sup>  | 0.02%                                     | 0.04%     | 0.05%     |
| Non-performing loans to period end loans              | 0.02%                                     | 0.02%     | 0.02%     |
| Net charge-offs (recoveries) to average loans         | 0.00%                                     | 0.01%     | 0.00%     |
| Allowance for credit losses to period-end total loans | 1.05%                                     | 1.08%     | 1.08%     |
| Allowance for credit losses to non-performing assets  | 3,859.14%                                 | 1,683.70% | 1,492.36% |

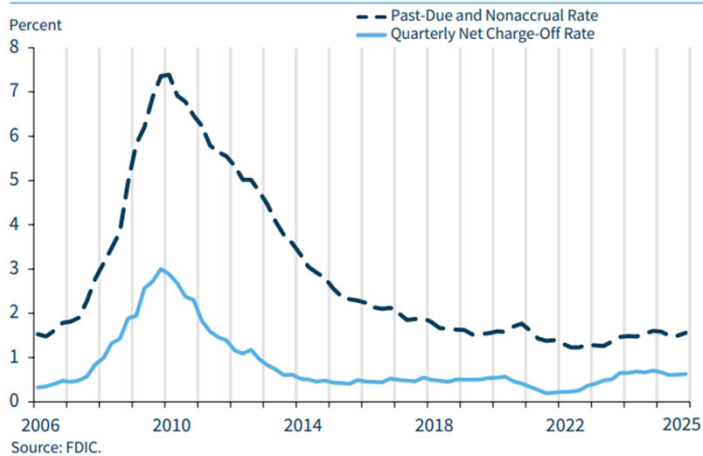
 **elliott davis**

63

## Asset Quality Trends

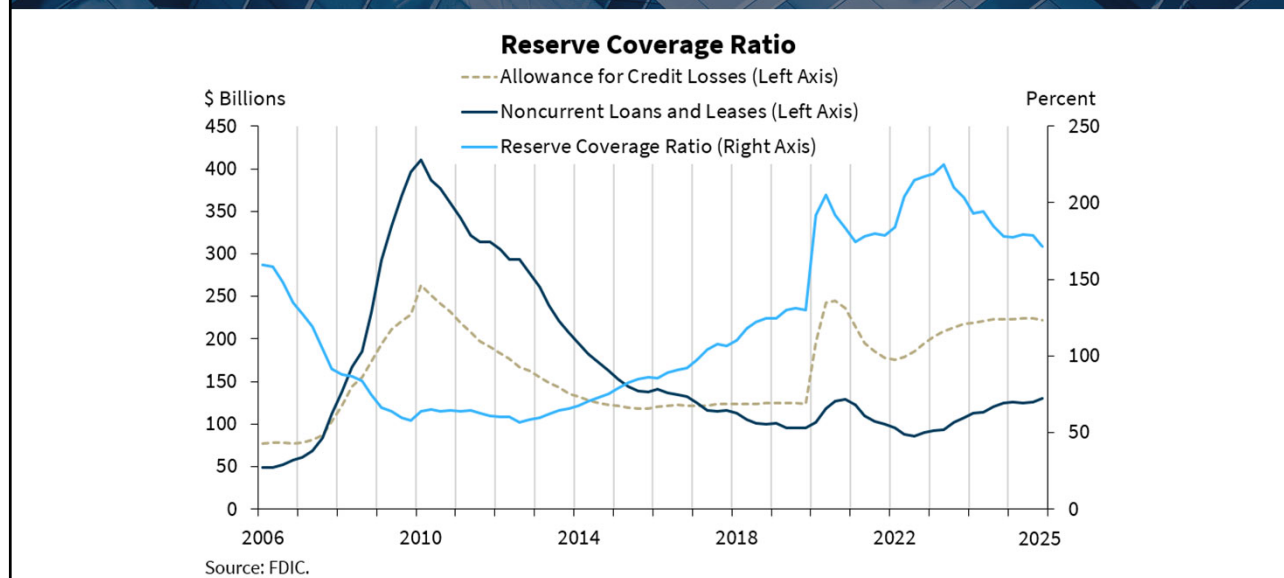
### Past-Due and Nonaccrual Rate and Quarterly Net Charge-Off Rate

All FDIC-Insured Institutions



64

## US Banks Allowance Levels



65

## SC Banks Allowance Levels

| Bank Name                      | City               | Total Loans<br>12/31/2025 | ACL \$<br>12/31/2025 | ACL %<br>12/31/2025 |
|--------------------------------|--------------------|---------------------------|----------------------|---------------------|
| SECURITY FEDERAL BANK          | AIKEN              | 686,584.00                | 13,529.00            | 1.97%               |
| CITIZENS BANK, THE             | OLANTA             | 627,898.00                | 7,514.00             | 1.20%               |
| COASTAL STATES BANK            | HILTON HEAD ISLAND | 1,617,315.00              | 18,743.00            | 1.16%               |
| BEACON COMMUNITY BANK          | MOUNT PLEASANT     | 845,785.00                | 8,458.00             | 1.00%               |
| COASTAL CAROLINA NATIONAL BANK | MYRTLE BEACH       | 944,842.00                | 10,238.00            | 1.08%               |
| SOUTH ATLANTIC BANK            | MYRTLE BEACH       | 1,463,421.00              | 13,715.00            | 0.94%               |
| FIRST COMMUNITY BANK           | LEXINGTON          | 1,311,019.00              | 13,806.00            | 1.05%               |
| OPTUS BANK                     | COLUMBIA           | 449,885.00                | 2,203.00             | 0.49%               |
| FIRST CAPITAL BANK             | CHARLESTON         | 988,602.00                | 9,960.00             | 1.01%               |
| SOUTHERN FIRST BANK            | GREENVILLE         | 3,847,081.00              | 42,280.00            | 1.10%               |
| FIRST RELIANCE BANK            | FLORENCE           | 779,898.00                | 8,828.00             | 1.13%               |
| BANK OF TRAVELERS REST         | TRAVELERS REST     | 901,349.00                | 11,910.00            | 1.32%               |
| ARTHUR STATE BANK              | UNION              | 597,987.00                | 6,296.00             | 1.05%               |
| FIRST PALMETTO BANK            | CAMDEN             | 776,448.00                | 11,827.00            | 1.52%               |
| CONWAY NATIONAL BANK, THE      | CONWAY             | 835,422.00                | 9,147.00             | 1.09%               |
| CAROLINA BANK & TRUST COMPANY  | LAMAR              | 588,349.00                | 8,170.00             | 1.39%               |
| BANK OF SOUTH CAROLINA, THE    | CHARLESTON         | 361,060.00                | 4,257.00             | 1.18%               |
| COUNTYBANK                     | GREENWOOD          | 387,762.00                | 3,375.00             | 0.87%               |
| PALMETTO STATE BANK            | HAMPTON            | 229,550.00                | 3,890.00             | 1.69%               |
| ANDERSON BROTHERS BANK         | MULLINS            | 1,767,794.00              | 29,533.00            | 1.67%               |

|          |              |           |       |
|----------|--------------|-----------|-------|
| Minimum: | 229,550.00   | 2,203.00  | 0.49% |
| Median:  | 807,660.00   | 9,553.50  | 1.12% |
| Average: | 1,000,402.55 | 11,883.95 | 1.20% |
| Maximum: | 3,847,081.00 | 42,280.00 | 1.97% |

66

## Capital Risk

- Capital measures the overall solvency risk of a bank
  - Capital is a “buffer” or safety margin to absorb losses
- Sources of capital risk (potential losses):
  - High credit risk\* = loan charge-offs, losses
  - High interest rate risk = diminished earnings
  - High liquidity risk = sell unfavorable assets or pay premium for borrowings
- Minimum Capital Ratios are established by bank regulators

| Dollars in thousands               |        | Prompt Corrective Action (PCA) Requirements |                        |
|------------------------------------|--------|---------------------------------------------|------------------------|
|                                    |        | Well Capitalized                            | Adequately Capitalized |
| Capital Ratios                     | Actual |                                             |                        |
| March 31, 2022                     |        |                                             |                        |
| Leverage Ratio                     | 8.43%  | 5.00%                                       | 4.00%                  |
| Common Equity Tier 1 Capital Ratio | 13.89% | 6.50%                                       | 4.50%                  |
| Tier 1 Capital Ratio               | 13.89% | 8.00%                                       | 6.00%                  |
| Total Capital Ratio                | 15.03% | 10.00%                                      | 8.00%                  |

 **elliott davis**

67

## Revisit Objectives

- Better understand balance sheet and income statement components
- Connect balance sheet segments with income statement impacts
- Understand risks associated with each category
- Recognize important financial ratios & metrics
- Relate key financial concepts and data to planning and managing a bank
- Be prepared for Bank Sim in Year 3!

 **elliott davis**

68